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# SOVRENN TIMES

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## SOVRENN FRAMEWORK

Please look at the following parameters to assess any company for investment:

- (1) Company type: Evergreen or Seasonal sector is preferable over Cyclical. This is because it is difficult to predict upswing in Cyclical stocks.
- (2) Profit uptrend: The revenue, operating profit and net profit should ideally be following an increasing trajectory and company must not be loss making.
- (3) PE: TTM PE or Trailing 12m Price to Earnings ratio should ideally be on the lower side of the sector PE range, unless the growth prospects are compelling to justify a higher PE.
- (4) Futuristic Sector: A futuristic sector (eg: Solar, Wind EV, Railways, Defence, 5G, Electrification, New Age IT, etc.) enjoys sector tailwinds and usually has higher growth potential.
- (5) HNI / Institutional / Promoter Buying: If a known HNI enters the Company by picking equity stake in it, it can add to one's conviction building. Similarly, promoters buying their company's shares is generally a positive signal of them demonstrating confidence in their business.
- (6) Special Situation: If a company is raising funds through preferential issuance of shares to a select group of investors, or through Rights issuance where all the current shareholders have the right to buy additional shares in the company, it signals incoming cash into the company. This cash is generally used for future growth and hence signals increased possibility of higher future profits.
- (7) Future Information: If we have information about future growth drivers of a company, it can help build conviction before making investment decisions. Examples of such events include: (a) capacity expansion which indicates future increase in sales, (b) new product launches, (c) large orders, (d) partnerships and agreements, (e) acquisitions, etc.

## Sovrenn Times Summary

### 1. KSOLVES INDIA LIMITED

**Filing:** (GOOD RESULTS) For the quarter ending Dec-24 for Ksolves India, Sales up 33% YoY from INR 28.42 Cr in Dec-23 to INR 37.7 Cr in Dec-24. Similarly, Net Profit up 15% from INR 8.94 Cr to INR 10.31 Cr. On a QoQ basis, Sales up 8% and Net Profit up 12%.

**MCap:** INR 1,184 Cr

**PE:** 32.4x

**Number of LinkedIn Employees:** 753 Members

**GSTR3B:** Last filed Dec '24.

**Clients:** Persistent System.

### 2. ADVAIT INFRATECH LIMITED

**Filing:** (ORDER) Advait Energy has received a Letter of Award (LOA) from Solar Energy Corporation of India Limited (SECI) under the SIGHT Scheme (Tranche-II) for Product Linked Incentive (PLI) to set up 200 MW manufacturing capacities for Alkaline Electrolysers in India. The project has a completion period of 5 years.

(ORDER) Company has received an order from Karnataka Renewable Energy Development Limited for the design, development, deployment, and maintenance of a web-based portal and mobile application for implementing 40,000 standalone solar pumps under the PM KUSUM Component 'B' scheme in Karnataka. The project includes cloud services, integration with payment and SMS gateways, configuration of RMS devices, integration with the SEDM portal, and operations and maintenance for 5 years. Deployment is expected within 30 days, with project execution lasting 1 year.

**MCap:** INR 1,607 Cr

**PE:** 66.1x

**Number of LinkedIn Employees:** 62 Members

**GSTR3B:** Last filed Dec '24.

**Clients:** Power Grid, GETCO, Apar, etc

### 3. AVANTEL LIMITED

**Filing:** (GOOD RESULTS) For the quarter ending Dec-24 for Avantel, Sales up 20% YoY from INR 59 Cr in Dec-23 to INR 71 Cr in Dec-24. Similarly, Net Profit up 25% from INR 16 Cr to INR 20 Cr. On a QoQ basis, Sales down 8% and Net Profit down 13%.

**MCap:** INR 3,377 Cr

**PE:** 54x

**Number of LinkedIn Employees:** 229 Members.

**GSTR3B:** Last filed Nov '24.

**Client:** Indian Army, Indian Navy, Indian Airforce, etc.

### 4. TD POWER SYSTEMS LIMITED

**Filing:** (ORDER) TD Power Systems has secured an INR 57 Cr order from NPCIL to supply customized low-speed induction motors for the Kudankulam plant, replacing high-speed imported motors with gearboxes. The motors meet specific weight, seismic, and design requirements, including titanium tube heat exchangers. Delivery, erection, and commissioning are planned for FY26 and FY27.

**MCap:** INR 6,350 Cr

**PE:** 46.8x

**Number of LinkedIn Employees:** 440 Members.

**GSTR3B:** Last filed Nov '24.

**Clients:** Siemens Ltd, Voith Hydro, General Electric, and Triveni Turbine etc.

**5. KAUSHALYA LOGISTICS LIMITED**

**Filing:** (BUSINESS UPDATE) Kaushalya Logistics has announced the commencement of a new business under the CCFA model for Adani Cement, including ACC and Ambuja Cement. The first depot under this model is operational in Sarai, marking the start of a larger rollout plan. The company plans to handle up to 3 lakh MT of cement per month, with multiple depots becoming operational soon.

**MCap:** INR 186 Cr

**PE:** 17.1x

**Number of LinkedIn Employees:** 34 Members.

**GSTR3B:** Last filed Nov '24.

**Clients:** Dalmia Cement Bharat Limited.

# 1. KSOLVES INDIA LIMITED NSE: KSOLVES (1<sup>st</sup> time covered: 24<sup>th</sup> Apr 2023)

**Recent filing:** (GOOD RESULTS) For the quarter ending Dec-24 for Ksolves India, Sales up 33% YoY from INR 28.42 Cr in Dec-23 to INR 37.7 Cr in Dec-24. Similarly, Net Profit up 15% from INR 8.94 Cr to INR 10.31 Cr. On a QoQ basis, Sales up 8% and Net Profit up 12%.

**Summary:** 5y Operating Profit uptrend | 3q Operating Profit uptrend | PE 32.4x (Sector PE range 30-50) | Excellent Jun-24 results | IT

**FUTURE OUTLOOK:** As per Q2FY25 Concall, Company management is optimistic about maintaining a sustainable margin of around 35% in the long term while targeting sales growth of 30% ( $\pm 2\%$ ) for the next 3 years.

- MCap of INR 1,184 Crore (share price = INR 999 / share) (as on 20<sup>th</sup> Jan '25)
- TTM PE of 32.4x (as on 20<sup>th</sup> Jan '25)      Retail float = 28.1% (Sep-24)

**FOOD FOR THOUGHT:** Scalability is limited due to intense competition.

**Company Description:** Founded in 2014, Ksolves is a software services and product company. Company is engaged in software development, enterprise solutions and consulting, providing IT solutions to companies across sectors such as Real Estate, E-commerce, Finance, Telecom and Healthcare etc.

## Share price and Volume (last 1 year):




Price	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	LTP
Ksolves	1219	1119	1146	1064	1140	1078	1057	1027	952	987	964	999

(In INR Cr)	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
Sales	22.7	23.8	26.0	28.4	30.5	31.5	35	38
Op Profit	9.3	10.2	11.2	11.9	13.0	12.0	13	14
Net Profit	7.3	7.6	8.2	8.9	9.4	8.9	9	10
OPM	41%	43%	43%	42%	43%	38%	38%	37%
NPM	32%	32%	32%	31%	31%	28%	26%	26%
Promoter %	58.9%	58.9%	58.9%	58.9%	58.9%	58.9%	58.9%	58.9%

(In INR Cr)	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	TTM
Sales	10	28	47	78	109	135
Op Profit	1	12	20	33	46	52
Net Profit	1	9	16	25	34	38

Website: <https://www.ksolves.com/>

Company Type		Evergreen	 <p>Services offered</p>
LT OP uptrend		Yes	
ST OP uptrend		Yes	
PE 32.4 (IT: 30-50) Lower end of sector range			
Futuristic Sector	Yes (New age-IT)		
HNI / Institutional / Promoter Buying		No	
Special Situation		No	
Future Visibility	Yes	<p>Mar '24: Company upgraded from Salesforce Crest (Gold) Partnership to "Salesforce-Summit (Platinum) Tier Partnership.</p> <p>May '23: Company announced opening of its 4th delivery centre in Ahmedabad. It will support Ksolves growth plans by giving access to high-quality IT talent from in an around Ahmedabad. This is part of a hub and spoke delivery model adapted by Ksolves.</p> <p>Mar '23: Ksolves is now an official Salesforce Crest (Gold) Partner. The benefits for the Company include: increased credibility, better support for clients, collaboration opportunities, access to resources, amongst others.</p>	

LT OP = Long-term operating profit; ST OP = Short-term operating profit

## 2. ADVAIT INFRATECH LIMITED BSE: 543230

(1<sup>st</sup> time covered: 22<sup>nd</sup> Feb 2023)

**Recent filing:** (ORDER) Advait Energy has received a Letter of Award (LOA) from Solar Energy Corporation of India Limited (SECI) under the SIGHT Scheme (Tranche-II) for Product Linked Incentive (PLI) to set up 200 MW manufacturing capacities for Alkaline Electrolysers in India. The project has a completion period of 5 years.

(ORDER) Company has received an order from Karnataka Renewable Energy Development Limited for the design, development, deployment, and maintenance of a web-based portal and mobile application for implementing 40,000 standalone solar pumps under the PM KUSUM Component 'B' scheme in Karnataka. The project includes cloud services, integration with payment and SMS gateways, configuration of RMS devices, integration with the SEDM portal, and operations and maintenance for 5 years. Deployment is expected within 30 days, with project execution lasting 1 year.

**SUMMARY:** 6y Operating Profit uptrend | PE 66.1x (Sector PE range 50-90) | Fund raise | Large Order | MoUs | Ace Investor | Promoter Buying | Institutional Entry | Green Energy | Power and Telecom Infra

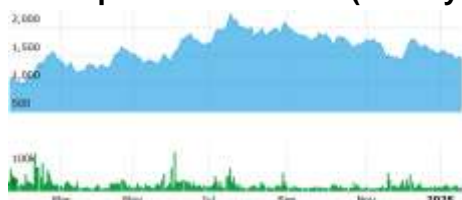
**FUTURE OUTLOOK:** As per Dec FY25 Investor presentation, By 2027, Company plans to establish a 300 MW electrolyser manufacturing facility (Current capacity 50 MW/year) and expand to 1 GW by 2030. It also plans to start fuel cell assembly and manufacturing operations by 2028. | Company is targeting 1 GW of BESS Projects over the period of next 5 years.

- MCap of INR 1,607 Crore (share price = INR 1488/share) (as on 20<sup>th</sup> Jan '25)
- TTM PE 66.1x (as on 20<sup>th</sup> Jan '25)      Retail float = 16.9% (Sep-24)

**FOOD FOR THOUGHT:** Intensely competitive EPC industry given low barriers to entry | Dependence on tenders floated by government

**Company Description:** Since its establishment in 2009, the Company has been at the forefront of delivering robust products and solutions tailored for power transmission, substation, and telecommunication infrastructure. In 2023, it has diversified into green energy, through its entrance into the supply of electrolysers and fuel cells. The Company has also extended its impact into climate services, focusing on sustainability consultancy, decarbonization consultancy, and comprehensive carbon consultancy services.

### Share price and Volume (last 1 year):




Price	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	LTP
Advait	1435	1321	1527	1452	1727	1969	2093	1887	1744	1452	1519	1488

(In INR Cr)	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24
Sales	25.7	40.9	27.5	49.0	72.7	59.7	59.8	46.2
Op Profit	5.1	6.1	3.5	8.8	12.4	11.5	8.2	8.3
Net Profit	2.7	3.5	1.5	5.5	7.7	7.2	5.4	4.0
OPM	20%	15%	13%	18%	17%	19%	13.7%	19.7%
NPM	11%	9%	5%	11%	11%	12%	9%	11.8%
Promoter %	-	73.5%	73.5%	73.5%	73.5%	73.5%	73.5%	69.4%

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Please do your own due diligence before making any investment decisions.

(In INR Cr)	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	TTM
Sales	28	45	66	79	104	209	238
Op Profit	4	4	5	10	17	36	40
Net Profit	2	1	5	5	8	22	24

Website: <https://www.advaitinfra.com/>

Company Type	Evergreen	
LT OP uptrend	Yes	
ST OP uptrend	Yes	
PE <b>66.1</b> (Clean Energy / Power & Telecom Infra: 50-90) Lower end of sector range		
Futuristic Sector	Yes (Green Hydrogen)	
HNI / Institutional / Promoter Buying	Yes	<p>Nov '24: Promoter bought 2k shares at INR 1,459 per share, aggregating to INR 29L.</p> <p>Jul '24: Ashish Kacholia is holding 2.7% stake. Suresh Kumar Agarwal is holding 2.7% stake.</p>
Special Situation	Yes	<p>Jul '24: BoD has considered and approved the issuance of 1.4L warrants at INR 1,776/warrants, aggregating to INR 25.5 Cr.</p> <p>May '24: BoD has considered and approved the issuance of 5.9L shares at INR 1388/share, aggregating to INR 82.3 Cr. Subscribers include Ashish Kacholia, RBA Finance &amp; Investment.</p>
Future Visibility	Yes	<p>Jan '25: Company has received Letter of Intent (LOI) from Gujarat Urja Vikas Nigam Ltd for 50 MW/500 MWh out of the project for setting up of 500 MW/1000 MWh Standalone Battery Energy Storage Systems in Gujarat under Tariff-Based Global Competitive Bidding (Phase-IV) with Viability Gap Funding Support.</p> <p>Jan '25: Company has received an order from Gujarat Energy Transmission Corporation Limited (GETCO) for Supply, Installation, Testing &amp; Commissioning of Conversion of Line with DOG Conductor into equivalent HTLS Conductor (Equivalent weight of DOG Conductor with Higher Ampacity) of Surendranagar Circle for (1) 66KV Dhrangadhra (220KV) - Dhrangadhra Line (2) 66KV Viramgam - KANZ Line, needs to be completed within 6 months.</p> <p>Dec '24: Company has received an order for Supply and Installation of 24 F OPGW on Turkey Basis for 400 KV Transmission Line Kurukshetra- Malerkotla in 7 months.</p>



Dec '24: Company has been declared as a qualified bidder by the Gujarat Urja Vikas Nigam Ltd for 50 MW/500MW out of the project for setting up of 500 MW/1000 MWh Standalone Battery Energy Storage Systems in Gujarat under Tariff-Based Global Competitive Bidding (Phase-IV) with Viability Gap Funding Support, project needs to be completed within 18 months.

Nov '24: Company has received an order worth INR 6.7 Cr for Design, Manufacturing, Testing at Manufacturer's works And Supply of Emergency Restoration Systems (ERS) for 220 KV Transmission Lines in Jammu Region by Jammu Kashmir Power Transmission Corporation Limited (JKPTCL), to be executed within 270 days from issuance of LOA.

Sep '24: wholly owned subsidiary of Advait Infratech has made further investment in TECO 2030 AS. TECO 2030, a Norwegian-based clean-tech listed Company. Post this 2nd tranche of investment, Advait Energy Holding AS holds 4.89% shares of TECO 2030 AS. This investment is part of a strategic initiative to establish a business relationship with the TECO 2030 ASA in line with the MOU made by the Company as intimate to the exchange on 11th April, 2024 which aimed at the collaboration of both parties to leverage their respective strengths to contribute towards the advancement of clean energy solutions by develop, manufacture, and commercialize TECO 2030 Fuel Cell Technology in Indian as well as SRAAC Market.

Aug '24: Company has received an order worth INR 296 Cr for Setting up Manufacturing capacities of 200 MW of Alkaline Electrolysers in India under Strategic Interventions for Green Hydrogen Transition (SIGHT) Scheme (Tranche - II) by Solar Energy Corporation of India Limited (SECI), needs to be executed in 5 years.

Aug '24: Company has received a work order worth INR 20.3 Cr for EPC Work of MVCC Installation from DGVCL for Southern Gujarat, needs to be executed within 12 months.

Aug '24: Company has successfully achieved a significant milestone under the strategic alliance with Guofu Hydrogen Energy Equipment Co., Ltd (Guofu Hydrogen). Under the terms of the agreement, GuoFu Hydrogen will provide critical technical documentation, know-how, and training for alkaline-based electrolyser technology. This collaboration will enable AIL to leverage advanced hydrogen production systems and contribute to the growth of green hydrogen technologies in India. The agreement delineates the establishment of a technological collaboration for Indian market, focused on the local production of 300 MW/year electrolyzers. Future plans include expanding production capacity to 1000 MW/year and

encompassing a wide array of products, including hydrogenation machine production and hydrogenation station integration.

Aug '24: Advait Energy Holdings, a wholly owned subsidiary of the Company, has invested in TECO 2030 AS, TECO 2030, a Norwegian-based clean-tech listed Company. Post this initial tranche of investment, Advait Energy Holding As hold 2.63% shares of TECO 2030 AS. This investment is part of a strategic initiative to establish a business relationship with the TECO 2030 ASA in line with the MOU made by the Company which aimed at the collaboration of both parties to leverage their respective strengths to contribute towards the advancement of clean energy solutions by develop, manufacture, and commercialize TECO 2030 Fuel Cell Technology in Indian as well as SRAAC Market.

Jul '24: Company has incorporated wholly-owned subsidiary, namely A&G Hydrogen Technologies Private Limited.

Jul '24: Company has received an order worth INR 35.1 Cr for EPC Work of OPGW Live Line Installation from Power Grid Corporation of India for Ladakh Region, needs to be executed within 24 months.

*LT OP = Long-term operating profit; ST OP = Short-term operating profit*

### 3. AVANTEL LIMITED BSE: 532406 (1<sup>st</sup> time covered: 24<sup>th</sup> Jan 2023)

**Recent filing:** (GOOD RESULTS) For the quarter ending Dec-24 for AvanteL, Sales up 20% YoY from INR 59 Cr in Dec-23 to INR 71 Cr in Dec-24. Similarly, Net Profit up 25% from INR 16 Cr to INR 20 Cr. On a QoQ basis, Sales down 8% and Net Profit down 13%.

**SUMMARY:** 4y Operating Profit uptrend | PE 54x (Sector PE range 50-100) | Capacity expansion | Ace Investor | Defence

- Mcap of INR 3,377 Crore (share price = INR 138 / share) (as on 20<sup>th</sup> Jan '25)
- TTM PE 54x (as on 20<sup>th</sup> Jan '25)      Retail float = 32.5% (Sep-24)

**FOOD FOR THOUGHT:** Revenue concentration (63% from top 3 clients in defence sector and SATCOM industry) | Promoter selling (INR 90L in Feb-24)

**Company Description:** Established in 1990, AvanteL specializes in RF/microwave subsystems, digital radios, and satellite communication systems, and offers related software solutions and services. It supplies mainly to defence establishments and allied departments in the public and private sectors.

#### Share price and Volume (last 1 year):




Price	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	LTP
AvanteL	112	99	114	122	173	204	178	184	172	156	153	138

(In INR Cr)	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
Sales	52.5	69.0	54.3	59	42	52	77	71
Op Profit	18.1	14.3	25.4	24	18	14	35	32
Net Profit	9.7	8.0	16.1	16	12	7	23	20
OPM	34%	21%	47%	41%	43%	27%	45%	45%
NPM	18%	12%	30%	27%	29%	13%	30%	28%
Promoter %	40.1%	40.1%	40.1%	40.1%	40.1%	40.1%	40.1%	38.6%

(In INR Cr)	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	TTM
Sales	-	-	78	105	154	224	242
Op Profit	-	-	22	27	47	82	99
Net Profit	-	-	15	18	27	53	63

Website: <https://www.avantel.in/>

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Company Type	Structural	 <i>ERM-SAT for environment radiation monitoring</i>
LT OP uptrend	Yes	
ST OP uptrend	Yes	
PE <b>54</b> (Defence: 50 – 100) Lower end of sector range		
Futuristic Sector	Yes (Defence)	
HNI / Institutional / Promoter Buying	Yes	<p>Dec '24: Investor Education and Protection Fund (IEPF) is holding 1.4%, Shalu Aggarwal is holding 1.2% stake.</p> <p>Dec '24: Abburi Vidyasagar (Promoter &amp; Derector) sold 6.6L shares at INR 165/share, aggregating to INR 10.9 Cr.</p> <p>Dec '24: B V K Durga Prasad (Designated Person) sold 7k shares at INR 161/share, aggregating to INR 11L.</p> <p>Nov '24: Abburi Vidyasagar (Promoter &amp; Derector) sold 15.2L shares at INR 152/share, aggregating to INR 23 Cr.</p> <p>Oct '24: Lakshmee Foundation (Promoter Group) sold 9L shares at INR 178/share, aggregating to INR 16Cr.</p> <p>Jun '24: Employees &amp; Employees Immediate Relative sold 19.7k shares at INR 172/share, aggregating to INR 34L.</p> <p>Feb '24: Promoter &amp; Director sold 79k shares at INR 115/share, aggregating to INR 90L.</p>
Special Situation	Yes	<p>Oct '24: BoD considered and approved the raising of funds by way of issue of equity shares for an aggregate amount not exceeding INR 49.7 Cr on a right issue basis.</p>
Future Visibility	Yes	<p>Jan '25: Company has secured an INR 8.6 Cr contract from Naval Headquarters, MoD (Navy), for the Comprehensive Annual Maintenance Contract (CAMC) of Satcom Systems. This domestic maintenance contract is set to be executed by January 2028.</p> <p>Dec '24: BoD approved the issuance of fully paid-up equity shares for an amount not exceeding INR 49.7 Cr by way of rights issue.</p> <p>Sep '24: Company has received a Purchase Order worth INR 44.5 Cr from Larsen &amp; Toubro Limited, for Supply of Satcom Systems, needs to be executed by March 2025.</p> <p>Sep '24: Company has received a Purchase Order worth INR 3.5 Cr from Bharat Electronics Limited, for Supply of Satcom Equipment, needs to be executed by July 2025.</p> <p>Sep '24: Company has received a purchase order worth INR 9.4 Cr from New Space India Limited for Supply, Installation and</p>

	Commissioning of Ground Segment Hub, to be completed before Nov '25.
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	<p>Aug '24: In Dec '2023, Avantel announced that it had received a Provisional Purchase Order worth INR 67.9 Cr from NewSpace India Limited. NewSpace India Limited has now accepted the prototype terminals (Xponders), issued the bulk production clearance, and the provisional purchase order has now been converted into a final purchase order. Delivery needs to be executed by April '25.</p>
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	<p>Jun '24: Received an order worth INR 110 Cr for supply of SATCOM Equipment from Ministry of Defence, Govt. of India, to be executed over 12 months.</p>
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	<p>May '24: Rreceived a Purchase Order worth of INR 4.3 Cr from Mazagon Dock Shipbuilders Limited, to be delivered by Nov 2024.</p>
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*LT OP = Long-term operating profit; ST OP = Short-term operating profit*

## 4. TD POWER SYSTEMS LTD NSE: TDPOWERSYS

(1<sup>st</sup> time covered: 16<sup>th</sup> Oct 2024)

**Recent filing:** (ORDER) TD Power Systems has secured an INR 57 Cr order from NPCIL to supply customized low-speed induction motors for the Kudankulam plant, replacing high-speed imported motors with gearboxes. The motors meet specific weight, seismic, and design requirements, including titanium tube heat exchangers. Delivery, erection, and commissioning are planned for FY26 and FY27.

**SUMMARY:** 7y Operating Profit uptrend | 2q Operating Profit uptrend | PE 46.8x (Sector PE range 30-70) | Order Book of INR 1,234 Cr (Sep-24) (1.2x times of TTM Revenue) | Institutional Entry | Capital Goods – Electrical Equipment

**FUTURE OUTLOOK:** As per Q2FY25 Concall, Company revises the top-line guidance for this FY from INR 1,200 Cr to INR 1,250-1,275 Cr, which will result in an overall growth of 25% to 27.5% compared to the previous year.

- MCap of INR 6,350 Crore (share price = INR 407 / share) (as on 20<sup>th</sup> Jan '25)
- TTM PE 46.8x (as on 20<sup>th</sup> Jan '25)      Retail float = 12.9% (Sep-24)

**FOOD FOR THOUGHT:** Low promoter holding.

**Company Description:** Company manufactures generators & motors for the world - catering to multiple industries with reliable & efficient power solutions up to 200 MW.

**Share price and Volume (last 1 year):**





Price	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	LTP
TDPow	298	297	335	335	356	415	427	419	413	436	451	407

(In INR Cr)	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24
Sales	205	250	220	274	243	264	274	306
Op Profit	33	43	39	47	40	42	48	56
Net Profit	20	35	27	33	30	29	35	41
OPM	16%	17%	18%	17%	16%	16%	18%	18%
NPM	10%	14%	12%	12%	12%	11%	13%	13%
Promoter %	58.5%	58.5%	58.4%	34.3%	34.3%	34.3%	34.3%	34.3%

(In INR Cr)	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	TTM
Sales	435	459	515	594	797	872	1,001	1,087
Op Profit	10	30	38	71	97	134	171	186
Net Profit	-14	3	30	45	70	97	118	136

Website: <https://www.tdps.co.in/>

This page is created for information purpose. It is not a BUY/SELL recommendation.  
Please do your own due diligence before making any investment decisions.

Company Type	Evergreen	 <p><b>Steam Turbine Generators</b></p> <p>STE offers steam turbine generators up to 240 MW, featuring operational error designs capable of withstanding a broad range of site conditions and operational requirements.</p> <p>The generators are designed to compensate for the latest IEC standards, capable to meet 50 operating conditions. Reliability in operating conditions demands high efficiency and zero emissions.</p>
LT OP uptrend	Yes	
ST OP uptrend	Yes	
<b>PE 46.8</b> (Capital Goods: 30-70) Lower end of sector range		 <p><b>Gas Turbine Generators</b></p> <p>STE manufactures gas turbine generators with 100% efficiency designed to deliver high throughput power.</p> <p>STE's generators are built to deliver high efficiency and low emissions, and are designed to provide robust and consistent operations at low costs.</p>
Futuristic Sector	Yes (Electrification)	
HNI / Institutional / Promoter Buying	Yes	<p>Sep '24: Oxbow Master Fund is holding 4.1% stake. Goldman Sachs India Equity Portfolio is holding 3.0% stake. The Master Trust Bank of Japan is holding 2.1% stake. Nippon Life India Trustee Ltd is holding 8.0% stake. Aditya Birla Sun Life Trustee Private Limited is holding 5.4% stake. HDFC Mutual Fund is holding 3.4% stake. ICICI Prudential Smallcap Fund is holding 2.4% stake. HSBC Multi Cap Fund is holding 2.0% stake. Mirae Asset Aggressive Hybrid Fund is holding 1.9% stake. Sundaram Mutual Fund is holding 1.7% stake. LIC Mf Multi Cap Fund is holding 1.2% stake. UTI- Infrastructure Fund is holding 1.3% stake.</p>
Special Situation	No	
Future Visibility	Yes	<p>Oct '24: Company has signed a 5-year contract worth INR 300 Cr with an Indian entity of a Major International Company for the supply of traction motors to the European Market. The initial order worth INR 18 Cr has been received by the Company for scheduled delivery in April 2025.</p> <p>Oct '24: Company has secured two large orders worth INR 142 crore from major international gas engine Original Equipment Manufacturers (OEMs) for gas engine generators, reflecting strong demand in the grid stabilization, base load power, and data center segments. The orders, intended for export markets, will be delivered partly this financial year and partly the next, with more orders expected in the coming quarters.</p> <p>Jul '24: Company has received an order with the value of USD 9.28 million (INR 78 Cr) for gas turbine generators from a major US Original Equipment Manufacturer. These generators will be used primarily in fracking wells in the US, for power supply and backup power for artificial intelligence server farms in the US, and other applications. Delivery of these generators is scheduled to commence from January 2025 to August 2025.</p>

LT OP = Long-term operating profit; ST OP = Short-term operating profit

## 5. KAUSHALYA LOGISTICS LIMITED NSE – SM: KLL

(SME: Lot Size = 800 shares) (1<sup>st</sup> time covered: 1<sup>st</sup> Mar 2024)

**Recent filing:** (BUSINESS UPDATE) Kaushalya Logistics has announced the commencement of a new business under the CCFA model for Adani Cement, including ACC and Ambuja Cement. The first depot under this model is operational in Sarai, marking the start of a larger rollout plan. The company plans to handle up to 3 lakh MT of cement per month, with multiple depots becoming operational soon.

**SUMMARY:** 4y Operating Profit uptrend | PE 17.1x (Sector PE range 10-40) | Ace Investor | Geographical Expansion | Capacity Expansion | Logistics

- MCap of INR 186 Crore (share price = INR 101 / share) (as on 20<sup>th</sup> Jan '25)
- TTM PE of 17.1x (as on 20<sup>th</sup> Jan '25)      Retail float = 14.6% (Sep-24)

**FOOD FOR THOUGHT:** Negative cashflow from operations for FY24.

**Company Description:** Kaushalya Logistics is a leading player in logistics industry, notably providing support to the cement industry. The company operates in logistics, e-commerce & commercial properties, while the company's core operation include Clearing and Forwarding (C&F) Services, with a specialization in servicing cement industry. Managing 70 warehouses across Bihar, Tamil Nadu, and Kerala, KLL operates in multiple states, with a corporate office in New Delhi and a regional office in Chennai.

### Share price and Volume (last 1 year):



Price	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	LTP
KLL	94	87	101	87	88	106	149	138	119	104	104	101

(In INR Cr)	Jun-22	Sep-22	Dec-22	Sep-22	Mar-23	Sep-23	Mar-24	Sep-24
Sales	-	-	-	95	530	879	587	474
Op Profit	-	-	-	2	4	3	4	4
Net Profit	-	-	-	5	2	4	5	6
OPM	-	-	-	2%	1%	1%	1%	1%
NPM	-	-	-	5%	0.4%	1%	1%	1%
Promoter %	-	-	-	-	-	-	73.7%	73.7%

(In INR Cr)	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	TTM
Sales	-	26	31	60	625	1,466	1,061
Op Profit	-	3	4	5	6	7	8
Net Profit	-	2	3	4	7	9	11

Website: <https://www.kaushalya.co.in/>

This page is created for information purpose. It is not a BUY/SELL recommendation.  
Please do your own due diligence before making any investment decisions.



Company Type	Structural	
LT OP uptrend	Yes	
ST OP uptrend	Yes	
PE 17.1 (Logistics: 10-40) Lower end of sector range		
Futuristic Sector	No	
HNI / Institutional / Promoter Buying	Yes	<p>Dec '24: Sandeep Singh is holding 1.6%, Vicco Products (Bombay) Limited is holding 2.2% stake.</p> <p>Jul '24: Vicco Products (Bombay) Limited bought 94.4k shares at INR 104/share, aggregating to INR 98.2L.</p> <p>Apr '24: Sandeep Singh bought 1.1L shares at INR 90/share, aggregating to INR 99L.</p> <p>Feb '24: Sandeep Singh bought 99k shares at INR 86.4/share, aggregating to INR 86L.</p>
Special Situation	No	
Future Visibility	Yes	<p>Jan '25: Company has opened new depots for Ambuja Cement in Kurukshetra and Bhiwani, Haryana, under its Logistics and Clearing &amp; Forwarding (C&amp;F) services. Approved by ACC &amp; Ambuja Cement (Adani Cement Group), this expansion enhances service capabilities, inventory management, and connectivity across key industrial hubs.</p> <p>Dec '24: Company has received approval from Adani Cement to expand Clearing and Forwarding (CFA) operations at four locations in Haryana: Kurukshetra, Kaithal, Fatehabad, and Bhiwani.</p> <p>Dec '24: Company has incorporated a new wholly owned subsidiary named Bhumika Logistics and Services Limited to carry out the business of providing logistics services, including that of clearing and forwarding agents, full truckload freight and logistics services and other allied services.</p> <p>Nov '24: Company has inaugurated its second depot for Adani Cement in Binnaguri, West Bengal, which began operations on November 12, 2024. The depot will handle approximately 50,000 tons of cement annually, marking Company's entry into West Bengal and reinforcing its commitment to the cement logistics sector.</p> <p>Nov '24: Company has entered into an agreement with Maersk Line to manage its surface transportation needs across India. This partnership allows Company to leverage Maersk's global</p>

network, improving operational efficiency and expanding its reach in the Full Truck Load (FTL) segment. Maersk's involvement strengthens KLL's reliability and capability to handle complex logistics for various industries. Key clients such as Bharat Electronics and VMS Equipment Pvt Limited are expected to benefit from KLL's expanded services.

Oct '24: Company has secured a Full Truck Load transportation contract with Uttarakhand Seeds and Tarai Development Corporation Limited (UKS & TDC). This agreement marks KLL's strategic entry into new sectors, PSUs and agricultural logistics, emphasizing the company's expansion into specialized markets. The contract involves transporting high-quality seeds from Uttarakhand to major agricultural hubs, including Bihar, Uttar Pradesh, and West Bengal. The contract spans one year, with an option for a 3-month extension, reflecting the potential for extended collaboration.

Oct '24: Company has commenced operations at its Amritsar depot in Punjab to support the distribution of JK Cement across Punjab and nearby regions. This partnership with JK Cement, one of India's top five cement manufacturers, strengthens KLL's position as a trusted logistics provider, enhancing distribution capacity and operational efficiency.

Oct '24: Company has secured Bondada Engineering Limited (BEL) as a key client in its Full Truck Load (FTL) business segment. This strategic move marks a significant expansion for KLL as it strengthens its service offerings and positions itself as an integrated logistics provider.

Sep '24: Company has signed a LOI with global quick-service restaurant giant McDonald's to open a restaurant in one of the properties owned by the company. This strategic collaboration marks an important step for company as it continues to diversify its business portfolio, with a growing emphasis to partner with global enterprises. This partnership strengthens its real estate business and diversifies its revenue streams. The entry of McDonald's, a globally recognized brand, signals the attractiveness of KLL's commercial real estate offerings

Sep '24: Company announced that it has received a LOI to establish its second depot for JK Cement, in Amritsar, Punjab. Company will be responsible for overseeing rake operations, depot management, and secondary transportation at this new facility. The new depot, expected to start operations within 30 days, marks entry into the new state of Punjab. With an expected volume of 40,000 tons per annum, this depot will significantly capabilities in the region. Kaushalya Logistics will provide end-to-end logistics operations in Punjab.

Aug '24: Company announced its partnership with IPSCOM Private Ltd, a subsidiary of the multinational corporation IPSCOM

		<p>Singapore Ltd, to provide comprehensive logistics and freight forwarding services. This strategic collaboration significantly expands Kaushalya Logistics' client portfolio, reinforcing its reputation as a leader provider of high-quality logistics solutions.</p> <p>Aug '24: Company announced a new freight forwarding agreement with HFCL Limited. This agreement enhances KLL's logistics services by providing GPS-enabled closed-body container trucks to meet HFCL's transportation needs.</p> <p>Aug '24: Company has recently secured two new clients in the freight forwarding segment, Indian Bulls Enterprise Limited and STP Ltd. This represents a strategic expansion for company, which has been diversifying its services beyond its core areas of logistics and C&amp;F operations. With this contract company has now ventured into the logistics of specialized industrial equipment across complex routes. This task underscores Company's expertise in handling complex logistics operations, particularly in moving high-value industrial equipment across significant distances.</p> <p>Aug '24: Company announced a new freight forwarding agreement with HFCL Limited. This agreement enhances KLL's logistics services by providing GPS-enabled closed-body container trucks to meet HFCL's transportation needs.</p> <p>Aug '24: Company has recently secured two new clients in the freight forwarding segment, Indian Bulls Enterprise Limited and STP Ltd. This represents a strategic expansion for company, which has been diversifying its services beyond its core areas of logistics and C&amp;F operations. With this contract company has now ventured into the logistics of specialized industrial equipment across complex routes. This task underscores Company's expertise in handling complex logistics operations, particularly in moving high-value industrial equipment across significant distances.</p> <p>Aug '24: Company has received a Lol from Adani Cement to establish its second depot for Adani Cement, in Binagudi, West Bengal. Company will oversee rake operations, depot management, and secondary transportation at this new location. This new facility is expected to handle approximately 50,000 tons per Annum. This development is a strategic milestone for KLL, as it strengthens the company's role as a key logistics partner for Adani Cement. Company is in advanced negotiations to establish additional depots with Adani Cement, JK Cement, and Dalmia Cement, reinforcing its reputation as a trusted logistics provider in the cement sector.</p>
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*LT OP = Long-term operating profit; ST OP = Short-term operating profit*

## Others

### **SIGACHI INDUSTRIES LIMITED**

(GOOD RESULTS) For the quarter ending Dec-24, Sales up 25% YoY from INR 111 Cr in Dec-23 to INR 139 Cr in Dec-24. Similarly, Net Profit up 15% from INR 87 Cr to INR 100 Cr. On a QoQ basis, Sales up 11% and Net Profit down 47%.

- MCap of INR 1,751 Cr (share price = INR 52.5/share); TTM PE 25.2x (20<sup>th</sup> Jan '25)

### **CONTROL PRINT LIMITED**

(AVERAGE RESULTS) For the quarter ending Dec-24, Sales up 17% YoY from INR 88.63 Cr in Dec-23 to INR 103.34 Cr in Dec-24. Similarly, Net Profit down 39% from INR 13.45 Cr to INR 8.27 Cr. On a QoQ basis, Sales up 2% and Net Profit down 39%.

- MCap of INR 1,105 Cr (share price = INR 689/share); TTM PE 24.2x (20<sup>th</sup> Jan '25)

### **AGI GREENPAC LIMITED**

(GOOD RESULTS) For the quarter ending Dec-24, Sales up 6% YoY from INR 622 Cr in Dec-23 to INR 658 Cr in Dec-24. Similarly, Net Profit up 35% from INR 67 Cr to INR 90.5 Cr. On a QoQ basis, Sales up 10% and Net Profit up 26%.

- MCap of INR 6,450 Cr (share price = INR 689/share); TTM PE 22.2x (20<sup>th</sup> Jan '25)

### **SJ LOGISTICS (INDIA) LIMITED**

(BUSINESS UPDATE) Company has been designated as the preferred export logistics provider for three major tyre manufacturers: JK Tyre & Industries, ATC Tires (Yokohama), and Mahansaria Tyres (Ascenso).

- MCap of INR 870 Cr (share price = INR 601/share); TTM PE 23.7x (20<sup>th</sup> Jan '25)

### **COMPUTER AGE MANAGEMENT SERVICES LIMITED**

(BUSINESS UPDATE) Company has been selected as the Registrar and Transfer Agent (RTA) of proposed Jio BlackRock Mutual Fund.

- MCap of INR 21,924 Cr (share price = INR 4,438/share); TTM PE 54.9x (20<sup>th</sup> Jan '25)

### **COSMIC CRF LIMITED**

(FUND RAISE) Board meeting to be held on 25<sup>th</sup> Jan 2025 to consider fund raise.

- MCap of INR 1,493 Cr (share price = INR 1,821/share); TTM PE 81.6x (20<sup>th</sup> Jan '25)

### **SUPREME POWER EQUIPMENT LIMITED**

(ORDER) Company has received an order worth INR 21.3 Cr for manufacturing and Supply of Oil Cooled Distribution transformers received from Electric Company based from Chennai, to be completed within 9 months.

- MCap of INR 558 Cr (share price = INR 223/share); TTM PE 38.1x (20<sup>th</sup> Jan '25)

## Sovrenn SME Index: 1.07%

Sovrenn SME Index was up 1.07% today. Please note that the constituents of the Index are private. Also, the Index is only an indication of the movement of the broader SME market and not available for replication or commercialization in any form. Sovrenn has the right to make changes to Index constituents or change weightages of the constituents as per its own discretion.



## IPO

Company	SME / Mainboard	Status	Open	Close	Listing	GMP	Subs (x)
Arisinfa Solutions	Mainboard	Upcoming	03-Feb-25	05-Feb-25	10-Feb-25	48%	NA
GB Logistics	SME	Upcoming	24-Jan-25	28-Jan-25	31-Jan-25	0%	NA
CLN Energy	SME	Upcoming	23-Jan-25	27-Jan-25	30-Jan-25	0%	NA
Denta Water	Mainboard	Upcoming	22-Jan-25	24-Jan-25	29-Jan-25	49%	NA
Rexpro Enterprises	SME	Upcoming	22-Jan-25	24-Jan-25	29-Jan-25	0%	NA
Capital Numbers Infotech	SME	Open	20-Jan-25	22-Jan-25	27-Jan-25	51%	3
EMA Partners	SME	Open	17-Jan-25	21-Jan-25	24-Jan-25	87%	16
Stallion India	Mainboard	Closed	16-Jan-25	20-Jan-25	23-Jan-25	27%	188
Landmark Immigration Consultants	SME	Closed	16-Jan-25	20-Jan-25	23-Jan-25	28%	73
Rikhav Securities	SME	Closed	15-Jan-25	17-Jan-25	22-Jan-25	116%	307
Kabra Jewels	SME	Closed	15-Jan-25	17-Jan-25	22-Jan-25	94%	356

Company	Sector	Revenue growth (YoY)	Profit growth (YoY)	Issue PE
Arisinfa Solutions	NA	-7%	—	NA
GB Logistics	Logistics	-12%	4%	17x
CLN Energy	Battery manufacturer	14%	-5%	28x
Denta Water	Water Infrastructure	-19%	-19%	15x
Rexpro Enterprises	Furniture Manufacturing	19%	70%	27x
Capital Numbers Infotech	Consulting & IT Engineering	3%	5%	24x
EMA Partners	Diversified Commercial Services	15%	-8%	21x
Stallion India	Refrigerant and Industrial Gases	20%	124%	30x
Landmark Immigration Consultants	Consultancy	4%	-3%	14x
Rikhav Securities	Financial Services	73%	136%	5x
Kabra Jewels	Consumption	15%	41%	11x

Note: GMP keeps updating till listing on exchange. Subscription (x) keeps updating till Issue is Open. Revenue and Profit growth is calculated after annualizing last period growth.

# Sovrenn Macro

## IMF Maintains India's Growth Forecast at 6.5%

The International Monetary Fund (IMF) has upheld its growth projection for India at **6.5% for FY25 and FY26**, according to its latest World Economic Outlook update. Despite global uncertainties and domestic challenges, India's economic resilience remains a key highlight.

### Key Highlights from the IMF Report

- **Growth Outlook:** India's GDP is expected to grow at **6.5%** for FY25 and FY26.
- **Global Comparisons:** The global economy is projected to grow at **3.3% in CY25**, while major economies like the US and China are forecast to grow at **2.7% and 4.6%**, respectively.
- **Calendar Year Growth:** On a CY basis, India's growth is forecast at **6.8% in 2025** and **6.5% in 2026**, indicating a slight moderation.

### India's Economic Performance

- **GDP Growth Slowdown:** The Ministry of Statistics and Programme Implementation (MoSPI) reported GDP growth at **5.4%** for Q2 FY25, the slowest pace in two years.
- **Decline in Consumption Growth:** Private final consumption expenditure (PFCE) growth dropped from **7.4% in Q1 FY25** to **6% in Q2**.
- **Industrial Sector Weakness:** The IMF flagged a sharper-than-expected slowdown in industrial activity, contributing to overall economic deceleration.

### Challenges Hindering Growth

#### 1. Revised Growth Projections

- The **Reserve Bank of India (RBI)** has reduced its FY25 growth forecast to **6.6%**, down from 7.2%.
- The Union Government's advance estimate pegs growth at **6.4%**, marking the slowest pace since FY21.

#### 2. External Pressures

- **Oil Prices:** Elevated crude prices, driven by geopolitical tensions, remain a critical concern.
- **Weakening Rupee:** While aiding exports, a depreciating Rupee has increased import costs, adding to inflationary pressures.

### Signs of Optimism

#### 1. Second-Half Recovery Expected

Experts anticipate improved growth in the second half of FY25, supported by:

- Increased **capital expenditure** by both central and state governments.
- Stronger **export performance**, bolstered by a weaker Rupee.
- A revival in **private investment activity**.

#### 2. Stable Monetary Policy

The **RBI's decision to hold the repo rate steady at 6.5%** has created a supportive monetary environment for growth.

### Conclusion

India's steady growth forecast reflects its economic resilience amid global challenges. However, external pressures, a weakening industrial sector, and slowing consumption growth pose significant risks. Despite these headwinds, supportive fiscal measures and a rebound in private investment could drive a stronger second-half recovery, keeping India as one of the global economy's growth engines.

## Annexure

### Sector specific PE classification:

Sector	PE Range
5G	30-60
Advertising	30-50
Agri Products	15-30
Alcoholic Beverages	30-70
Automobile and Ancillaries	30-50
Biofuels	30-60
Building Material	30-60
Capital Goods - Electrical Equipment	30-70
Capital Goods - Non Electrical Equipments	30-60
Clean Energy	50-90
Commodity Chemicals	10-40
Consulting Services	30-50
Consumption	30-70
Cyber Security	50-100
Data center	50-100
Defence	50-100
Diversified Commercial Services	30-50
Drones	70-120
Electric Vehicle	80-120
EMS	50-100
Entertainment	20-40
EPC	30-60
Event Management	25-50
Financial Services	20-50
Gas Infra	10-50
Healthcare - Hospitals / Diagnostics	40-80
Hotels and Hospitality	30-60
HR Services	30-50
Infrastructure	10-50
IT	30-50
Marine Services	30-50
Microfinance	10-20
NBFC	20-40
Oil and Gas	10-30
Packaging	20-50
Pharma	20-40
Plastic Products	30-50
Railways	40-70
Realty	30-40
Shipping / Logistics	10-40
Speciality Chemicals	30-50
Steel Products	10-50
Sustainability and Recycling	30-50
Tech Platform	50-100
Telecom / Solar / Power Infra	30-50
Trading	NA
Travel Services	30-60
VFX	30-60
Water Infra	10-50
Wires and Cables	30-60

**Retail float calculation:**

Shareholding percent for resident individuals holding nominal share capital up to INR 2L.

**Special Situation:**

Special Situation refers to any form of capital raise by the Company – Preferential issuance or allotment of equity shares, Preferential issuance or allotment of equity warrants, Rights issuance, recently conducted IPO / FPO or issuance of any debt security like NCDs, commercial papers, etc.

**Future Visibility:**

Future Visibility refers to a piece of information / event that positively impacts future revenues. Examples: a large order win by the company, partnership / acquisition, new factory setup, expansion in existing factory, new stores, launch of a new brand, etc.

**Futuristic Sector:**

Futuristic Sector refers to those sectors where high growth is expected. Examples: Green Energy (solar, wind, etc.), Electric Vehicle, Railways (through railways modernization), Defence (through increasing self-reliance), New-Age IT (Cloud, AI, ML, big data), 5G, Electrification, etc.