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# SOVRENN TIMES

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## SOVRENN FRAMEWORK

Please look at the following parameters to assess any company for investment:

- (1) Company type: Evergreen or Seasonal sector is preferable over Cyclical. This is because it is difficult to predict upswing in Cyclical stocks.
- (2) Profit uptrend: The revenue, operating profit and net profit should ideally be following an increasing trajectory and company must not be loss making.
- (3) PE: TTM PE or Trailing 12m Price to Earnings ratio should ideally be on the lower side of the sector PE range, unless the growth prospects are compelling to justify a higher PE.
- (4) Futuristic Sector: A futuristic sector (eg: Solar, Wind EV, Railways, Defence, 5G, Electrification, New Age IT, etc.) enjoys sector tailwinds and usually has higher growth potential.
- (5) HNI / Institutional / Promoter Buying: If a known HNI enters the Company by picking equity stake in it, it can add to one's conviction building. Similarly, promoters buying their company's shares is generally a positive signal of them demonstrating confidence in their business.
- (6) Special Situation: If a company is raising funds through preferential issuance of shares to a select group of investors, or through Rights issuance where all the current shareholders have the right to buy additional shares in the company, it signals incoming cash into the company. This cash is generally used for future growth and hence signals increased possibility of higher future profits.
- (7) Future Information: If we have information about future growth drivers of a company, it can help build conviction before making investment decisions. Examples of such events include: (a) capacity expansion which indicates future increase in sales, (b) new product launches, (c) large orders, (d) partnerships and agreements, (e) acquisitions, etc.

# 1. EMERALD FINANCE LIMITED

BSE: 538882 (1<sup>st</sup> time covered: 22<sup>nd</sup> May 2023)

**Recent filing:** (FUND RAISE) Board of Emerald Finance will meet on 13<sup>th</sup> Mar 2024 to consider fund raising by way of issuance of convertible warrants to non-promoters on preferential issue basis.

**SUMMARY:** 6y Operating Profit uptrend | 2q Operating Profit uptrend | PE 24.4x (Sector PE range 20-40) | Strategic Partnerships | Fund Raise

- MCap of INR 104 Crore (share price = INR 34.6 / share) (as on 11<sup>th</sup> Mar '24)
- TTM PE 24.4x (as on 11<sup>th</sup> Mar '24)      Retail float = 6.8% (Dec-23)

**Company Description:** Incorporated in 1983, Company's business model is centered around granting of loans & advances. As an NBFC, it provides loans to customers. Company is also engaged in providing ultra short-term loans (tenor up to 15 days) with a ticket size ranging from INR 1,000 to INR 20,000 targeting youth salaried individuals.

## Share price and Volume (last 1 year):




Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
Emeral	23	23	23	22	22	20	19	24	23	23	28	25

(In INR Cr)	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
Sales	2.3	2.2	2.4	3.1	3.9	2.8	3.2	3.4
Op Profit	1.0	0.8	1.0	1.7	2.0	1.4	1.5	2.0
Net Profit	0.5	0.5	0.6	1.1	1.3	0.9	1.0	1.2
OPM	41%	36%	40%	57%	53%	49%	47%	60%
NPM	23%	21%	24%	37%	32%	31%	29%	35%
Promoter %	72.5%	70.4%	70.4%	67.8%	67.8%	67.8%	67.8%	67.8%

(In INR Cr)	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	TTM
Sales	4.4	6.7	7.8	5.5	8.5	11.5	13.3
Op Profit	0.9	1.8	2.1	2.4	3.9	5.6	7.0
Net Profit	0.6	1.2	1.3	1.4	2.5	3.5	4.3

Website: <https://www.emeralfin.com/>

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Company Type	Evergreen	
LT OP uptrend	Yes	 <p>Partners of the company</p>
ST OP uptrend	Yes	
PE 24.4 (NBFC: 20-40) Lower end of sector range		
Futuristic Sector	No	
HNI / Institutional / Promoter Buying	No	
Special Situation	Yes	As stated above
Future Visibility	Yes	<p>Jan '24: Company has partnered with IG Techserv Private Limited, Noida (UP) to offer its Early-WageAccess program to the employees of this company.</p> <p>Jan '24: Company has partnered with Fire and Emergency Services, Panchkula (Haryana), to offer its Early-Wage-Access program to the employees of this company.</p> <p>Dec '23: Company has partnered with Inscol Healthcare Private Limited, Chandigarh, a company providing specialized nursing programs to offer its Early-Wage-Access program to the employees of this company.</p> <p>Dec '23: Company has partnered with Meridian Medicare, a pharmaceutical company based in Solan, Himachal Pradesh to offer its Early-Wage-Access program to the employees of this company.</p>

LT OP = Long-term operating profit; ST OP = Short-term operating profit

## 2. K.P. ENERGY LIMITED BSE: 539686 (1<sup>st</sup> time covered: 30<sup>th</sup> Jan 2023)

**Recent filing:** (ORDER) KP Energy has received new order of total capacity of 368.55MW out of which 185.85MW is awarded by Aditya Birla Renewables Subsidiary Limited and 182.70MW is awarded by ABREL (RJ) Projects Limited for development of Balance of Plant for 368.55MW wind capacity forming part of the wind-solar hybrid power project to be developed in Gujarat. The order also includes development of 220KV transmission line for evacuation capacity of 673MW. The project is scheduled to be completed in FY26.

**SUMMARY:** 4y Operating Profit uptrend | PE 56.2x (Sector PE range 30-50) | Strategic Partnerships | Clean Energy

- MCap of INR 2,708 Crore (share price = INR 406 / share) (as on 11<sup>th</sup> Mar '24)
- TTM PE 56.2x (as on 11<sup>th</sup> Mar '24)      Retail float = 22.2% (Feb-24)

**Company Description:** KP Energy Limited is a balance of plant (BoP) solution provider for the Wind Energy industry. The company engages throughout the development process of wind farms, right from conceptualization until the commissioning of the project.

### Share price and Volume (last 1 year):




Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
KPEL	152	189	202	344	359	494	565	551	540	675	336	412

(In INR Cr)	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
Sales	108	125	56	108	148	113	70	82
Op Profit	7	17	11	20	23	21	16	17
Net Profit	5.4	10.0	6.7	11.7	15.5	15.2	8.2	9.3
OPM	7%	14%	20%	18%	16%	19%	23%	21%
NPM	5%	8%	12%	11%	10%	13%	11%	11%
Promoter %	66.4%	59.6%	44.8%	44.8%	44.8%	44.8%	44.8%	44.8%

(In INR Cr)	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	TTM
Sales	60	158	75	72	250	438	414
Op Profit	10	33	11	18	34	71	77
Net Profit	2	19	1	6	18	44	48

Website: <https://www.kpenergy.in/>

Company Type	Evergreen	
LT OP uptrend	Yes	
ST OP uptrend	No	
PE <b>56.2</b> (Clean Energy: 30-50) Above sector range		
Futuristic Sector	Yes (Wind Energy)	
HNI / Institutional / Promoter Buying	Yes	<p>Mar '24: Affan Faruk Patel, Director has bought 6k share at a price of INR 415 each, aggregating to INR 25L.</p> <p>Sep '23: Immediate relatives of Director and Employee sold INR 71L of shares at prices ranging from 518/share to INR 572/share.</p> <p>Jun '23: Immediate relatives of Director and Employee as well as Designated person sold INR 55L of shares at prices ranging from INR 234/share to INR 281/share.</p> <p>Nov '22: Veena Kothari bought 79k shares at INR 412/share, totaling to INR 3.3 Cr, but she eventually sold in Jun '23</p>
Special Situation	No	
Future Visibility	Yes	<p>Mar '24: KP Energy has successfully commissioned further 29.4MW (Phase-VII) ISTS connected Wind Power Project comprising 14 numbers of WTGs of 2.1MW each at Sidhpur site in Devbhoomi Dwarka. This Phase-VII commissioning is a part of the 250.8MW ISTS connected Wind Power Project capacity awarded to Apraava Energy Private Limited by Solar Energy Corporation of India Limited (SECI) under Tranche-VIII bidding. KP Energy is developing the Project for Apraava Energy Private Limited as a Contractor. With the present Phase-VII commissioning, the net cumulative capacity commissioned at Sidhpur site stands at 193.2MW against the awarded capacity of 250.8MW.</p> <p>Feb '24: Company has successfully commissioned further 25.2MW (Phase-VI) ISTS connected wind power project comprising 12 numbers of WTGs of 2.1MW each at Sidhpur site in Devbhoomi Dwarka. This is a part of the 250.8MW ISTS connected wind power project capacity awarded to Apraava Energy by Solar Energy Corporation of India Limited (SECI) under Tranche-VIII bidding. KP Energy is developing the Project for Apraava as a Contractor. With the present Phase-VI commissioning, the net cumulative capacity commissioned at Sidhpur site stands at 163.8MW against the awarded capacity 250.8MW.</p> <p>Jan '24: Company has received new order from ABREL EPC Limited (Aditya Birla group company) for development of Balance of Plant of 86.1MW wind capacity forming part of the wind-solar hybrid power project (comprising of 86.1MW wind and 65MWac</p>

Solar) to be connected to existing 140MW power evacuation facility at Fulsar Pooling Sub-station.

Oct '23: Received new order from Aditya Birla Renewable Energy Limited for development of Balance of Plant of 23.1 MW wind capacity forming part of a wind-solar hybrid power project, scheduled to be completed in FY25.

Sep '23: Awarded contract by NTPC Renewable Energy Limited for the development of a 464.10 MW Balance of System Package for an Inter-State Transmission System (ISTS) Connected Wind Energy Project to be developed in Gujarat. It falls under the Company's 'Captive Power Producer (CPP)' business segment. The project needs to be completed within 21 months.

Sep '23: Commissioned further 10.5MW (Phase-V) ISTS connected wind power project comprising 5 numbers of WTGs of 2.1MW each at Sidhpur site in Devbhoomi Dwarka. This is a part of the 250.8MW ISTS connected wind power project capacity awarded to Apraava Energy by Solar Energy Corporation of India Limited (SECI) under Tranche-VIII bidding. KP Energy is developing the Project for Apraava as a Contractor. With the present Phase-V commissioning the net cumulative capacity commissioned at Sidhpur site stands at 138.6MW against the awarded capacity 250.8MW.

Aug '23: Company entered an MoU with Mahatma Phule Renewable Energy and Infrastructure Technology Limited, a subsidiary of MPBCDC, a government undertaking of Maharashtra. This collaboration establishes a significant strategic partnership aimed at the advancement of diverse projects, particularly those in the realm of renewable energy.

Jul '23: A wind turbine supply order for a total of 47.6 MW has been placed by KP Group to Suzlon Energy. This order comprises 17 wind turbines to be supplied by Suzlon. Out of this order, KP Energy has awarded the order of 7 wind turbines, representing a capacity of 19.6 MW and 10 wind turbines are ordered by KPI Green Energy. The project will be developed as part of the Company's Independent Power Producer (IPP) segment, which focuses on building its own power generating assets and selling green energy to customers who want to decarbonise their operations. The Company will make the necessary arrangements to sell the power generated by these projects to Commercial and Industrial (C&I) clients for captive use. The Company's current IPP portfolio stands at 18.4 MW. Upon commissioning of the 19.6 MW project, the cumulative capacity will increase to 38 MW, more than double of current IPP capacity. Project will be commissioned by 2024.

Jun '23: Company successfully completed the development activities and charged the 140MW power evacuation system for

wind-solar hybrid power project at Fulsar site in Taluka Talaja, District Bhavnagar, Gujarat. The power evacuation system comprised of 140MW hybrid Pooling Sub-station, 66kv Extra High Voltage Line and the 66kv bay at the Shelavadar Grid Sub-station. The system is developed for Aditya Birla Company under the Gujarat Wind-Solar Hybrid Power policy

May '23: Successfully installed a 10MWdc Solar Power Project as part of its Independent Power Producer (IPP) segment. This installation brings the company's total power generation capacity to 18.4MW, which includes four Wind Turbine Generators with a capacity of 2.1MW each, in addition to the 10MWdc Solar Power Project.

Apr '23: Company completed development activities and charged 60MW Power Evacuation Systems for Hybrid power project containing 59MW wind and 39.8MW solar power project in Gujarat.

Apr '23: K.P group executed joint business development agreement with Tristar Transport LLC based out of UAE for eco friendly energy solutions across various regions including India, Middle East, Europe Asia-Pacific and America.

*LT OP = Long-term operating profit; ST OP = Short-term operating profit*



### 3. PATEL ENGINEERING LIMITED NSE: PATELENG

(1<sup>st</sup> time covered: 23<sup>rd</sup> Aug 2023)

**Recent filing: (PROJECT INAUGURATION)** Patel Engineering announced the inauguration of the Sela Tunnel Project in Arunachal Pradesh, officiated by Prime Minister, Shri. Narendra Modi. The project is valued at INR 650 Cr and includes the construction of a main tunnel T1 spanning a length of 1003m and a main tunnel T2 spanning a length of 1594m having an escape tunnel of 1584m and a road spanning about 8.7 km. This project plays a crucial role in enhancing India's strategic and economic interests in the northeastern region, particularly in the context of strengthening infrastructure at the border and efforts to develop remote areas for both security and development purposes.

**SUMMARY:** 4y Operating Profit uptrend | PE 23.1x (Sector PE range 20-50) | Excellent Dec-23 results | Orderbook as of Dec '23 stands at INR 19,134 Cr, 4.1x of TTM Revenue

- MCap of INR 4,649 Crore (share price = 60.1 INR / share) (as on 11<sup>th</sup> Mar '24)
- TTM PE 23.1x (as on 11<sup>th</sup> Mar '24)      Retail float = 29.5% (Dec-23)

**Company Description:** Patel Engineering Limited, founded in 1949, is one of the major Infrastructure and Construction service company in India. It has a breadth of experience encompassing all sectors of infrastructure industry from dams, tunnels, micro-tunnels, hydroelectric projects, highways, roads, bridges, railways, refineries to real estate and township.

#### Share price and Volume (last 1 year):




Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
Patel	15	21	26	34	44	57	52	48	48	60	69	68

(In INR Cr)	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
Sales	1,112	901	893	1,037	1,205	1,119	1,021	1,061
Op Profit	155	134	131	164	169	171	140	142
Net Profit	38	37	26	31	82	43	38	69
OPM	14%	15%	15%	16%	14%	15%	14%	13%
NPM	3%	4%	3%	3%	7%	4%	4%	7%
Promoter %	54.6%	54.6%	43.5%	39.1%	39.4%	39.4%	39.4%	39.4%

(In INR Cr)	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	TTM
Sales	2,275	2,362	2,617	1,995	3,380	4,202	4,606
Op Profit	531	377	185	244	530	625	622
Net Profit	105	154	11	-291	72	183	232

Website: <https://www.pateleng.com/>

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Please do your own due diligence before making any investment decisions.

Company Type	Evergreen	
LT OP uptrend	Yes	
ST OP uptrend	No	
PE 23.1 (EPC: 20-50) Lower end of sector range		
Futuristic Sector	No	
HNI / Institutional / Promoter Buying	Yes	<p>Mar '23: Designated person bought 1L shares at INR 15/share, aggregating to INR 14L. <b>Promoter sold the shares worth INR 136 Cr from Aug '22 to Dec '22.</b></p>
Special Situation	Yes	<p>Feb '23: Company offers right issue of 25.8 Cr equity shares in the ratio of 2:1 at a price of INR 12.6 / share. Assuming full subscription, Company will garner INR 325 Cr through rights issue.</p>
Future Visibility	Yes	<p>Mar '24: Company has been awarded a Letter of Acceptance for a contract worth INR 525 Cr in collaboration with a Joint Venture Partner in Khammam City, Telangana. The contract entails the construction of an 8.5 km Reinforced Cement Concrete (RCC) Protection Wall on both the right and left flanks of the Munneru River. Patel Engineering's share in this contract amounts to INR 268 Cr.</p> <p>Feb '24: Government of Telanagana has declared, Company along with its JV Partner as L1 for INR 525 Cr contract for the works involving Construction of RCC Protection Wall along River Munneru on right side and left side flanks between Polepally and Prakashnagar in Khammam City, Khammam District.</p> <p>Jan '24: Company along with the JV Partner has received letter of awards for the works involving Construction of Pipeline Distribution Network for Nira Deoghar Right Bank Main Canal from Maharashtra Krishna Valley Development Corporation, Pune, which were declared as L1 earlier. The Company being 40% partner in the JV and their share in the project is INR 175 Cr.</p> <p>Sep '23: Company along with JV partner has been declared lowest bidder (L1) for irrigation project worth INR 202 Cr from Maharashtra Krishna Valley Development Corporation. Company's share is INR 81 Cr. Project is to be completed over 30 months.</p> <p>Sep '23: Company along with JV partner has been declared lowest bidder (L1) for irrigation project worth INR 250 Cr from Maharashtra Krishna Valley Development Corporation. Company's share is INR 100 Cr. Project is to be completed over 30 months.</p> <p>Sep '23: Company along with JV partner has been declared lowest bidder (L1) for 2 irrigation projects worth INR 452 Cr from Maharashtra Krishna Valley Development Corporation. Company's share is INR 181 Cr. Project is to be completed over 30 months.</p>

Sep '23: Company in a JV (35% share) bags an Urban Infrastructure Development Project worth INR 1,275 Cr from Madhya Pradesh Jal Nigam. Company's share in the contract is INR 446 Cr. Project to be completed in 24 months followed by operations and maintenance for 10 years.

Aug '23: Company along with the JV Partner has received letter of award for Dibang Multipurpose Project for construction of civil works for Lot-4 from NHPC Limited, which was declared as L1 earlier. The Company being 50% partner in the JV, its share in the project is INR 1,819 Cr. Time period of Project is 86 months.

Aug '23: Company in a joint venture has been declared lowest bidder (L1) for an Urban Infrastructure Development Project of INR 1,275 Cr from Madhya Pradesh Jal Nigam. Company Share in the contract is INR 446 Cr.

Jun '23: Received LoA for the design and construction of water tunnel and allied works in Raigad district from CIDCO worth INR 520 Cr.

May '23: Company along with joint venture Partners bags INR 311 Cr TUMKUR Branch Canal (Package III) Micro Irrigation Project and INR 999 Cr SHER Micro Irrigation Project. Company's share in these two orders aggregate INR 508 Cr.

Apr '23: Company along with JV partners bags Krishna Marathawada Irrigation Projects, Company's share in project is INR 451 Cr.

Mar '23: Company in Joint Venture declared L1 for Dibang Multipurpose Project worth INR 3,637 Cr located in Arunachal Pradesh from NHPC Limited. Company's share in the order is worth INR 1,818 Cr.

Mar '23: Company along with JV Partner bags INR 511 Cr Tumkur Branch Canal Micro Irrigation Project, Company's share INR 281 Cr.

Mar'23: Company along with JV partner declared L1 for Two Micro Irrigations Projects worth INR 1,265 Cr, Company's share is INR 485 Cr.

Mar'23: Company along with JV partners bags Rihand Micro Irrigation Project, Company's share is INR 512 Cr.

Feb '23: Company declared L1 for Water Tunnel Project and Micro Irrigation Project worth INR 1,026 Cr from CIDCO, Visvesvaraya Jala Nigam Limited.

Feb '23: Company along with JV partners have been declared L1 bidder for INR 1,567 Cr worth projects in Madhya Pradesh and Maharashtra.

*LT OP = Long-term operating profit; ST OP = Short-term operating profit*

## 4. H.G. INFRA ENGINEERING LIMITED NSE: HGINFRA

(1<sup>st</sup> time covered: 22<sup>nd</sup> Mar 2023)

**Recent filing:** (ORDERS) HG Infra has received the letter of acceptance valued at INR 610 Cr from the National Highways Authority of India (NHAI) for the construction of 4 lane Elevated corridor of Kalimandir-Dimna Chowk-Baliguma (Jamshedpur) Section of NH33 (New NH-18). The project is slated for completion within 30 months. In a separate announcement, it has won an order worth INR 862 Cr from NHAI for Access Controlled Highway of 4 Lane with Paved Shoulders from TN/AP Border to Puttur of NH-716 & 6 Lane with Paved Shoulders from Mallavaram to Renigunta of NH-71 in Andhra Pradesh on Hybrid Annuity Mode.

**SUMMARY:** 6y Operating Profit uptrend | PE 11.7x (Sector PE range 8-25) | Orderbook as of Dec '23 stands at INR 9,626 Cr, 1.8x of TTM Revenue

- MCap of INR 6,077 Crore (share price = INR 932 / share) (as on 11<sup>th</sup> Mar '24)
- TTM PE of 11.7x (as on 11<sup>th</sup> Mar '24) Retail float = 9.1% (Dec-23)

**Company Description:** With a resilient two-decade journey, HGIEL has emerged as one of India's fastest-growing construction companies. Its dedication to quality and timely execution has been pivotal in establishing it as a trusted leader in the infrastructure industry. It is engaged in the business of EPC and Maintenance of roads, bridges, flyovers, etc.

### Share price and Volume (last 1 year):




Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
HG Inf	783	881	906	855	950	931	942	894	850	848	932	881

(In INR Cr)	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
Sales	1,065	1,106	796	1,185	1,535	1,351	955	1,365
Op Profit	192	199	161	238	297	281	220	228
Net Profit	104	109	82	131	171	150	96	102
OPM	18%	18%	20%	20%	19%	21%	23%	17%
NPM	10%	10%	10%	11%	11%	11%	10%	8%
Promoter %	74.5%	74.5%	74.5%	74.5%	74.5%	74.5%	74.5%	74.5%

(In INR Cr)	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	TTM
Sales	1,393	2,014	2,217	2,610	3,751	4,622	5,206
Op Profit	208	305	353	484	711	895	1,026
Net Profit	84	127	167	237	380	493	519

Website: <https://www.hginfra.com/>

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Please do your own due diligence before making any investment decisions.

Company Type	Evergreen	
LT OP uptrend	Yes	
ST OP uptrend	No	
PE 11.7 (Infra: 8-25) Lower end of sector range		
Futuristic Sector	No	
HNI / Institutional / Promoter Buying	No	
Special Situation	No	
Future Visibility	Yes	<p>Mar '24: Company has been declared as L-I bidder by NHAI for project worth INR 862 Cr for Access Controlled Highway of 4 Lane with Paved Shoulders.</p> <p>Mar '24: Company has been declared as L-I bidder by NHAI for project worth INR 690 Cr for the Construction 4 lane Elevated corridor of Kalimandir- Dimna Chowk- Baliguma (Jamshedpur), to be executed over 30 months.</p> <p>Mar '24: Company has received a Letter of Acceptance valued at INR 447 Cr from South Central Railway for an EPC project. The EPC project encompasses the doubling of tracks between Karanja station and Aurangabad station (a distance of 44.14 km), including electrification and signaling works, as part of the Aurangabad-Ankai Doubling Project in the Nanded Division of South-Central Railway. The project is slated for completion within 30 months.</p> <p>Mar '24: Company has been declared as L-I bidder by East Central Railway for project worth INR 709 Cr for the Construction of double line track formation including earth work, blanketing, minor bridges, major bridges, electrification works and other miscellaneous works in Gaya-Son Nagar section, to be executed over 36 months.</p> <p>Feb '24: Company incorporated a subsidiary named H.G. Solar Projects to carry out business in the field of solar power.</p> <p>Feb '24: Company has received LoA worth INR 716 Cr from Central Railway for Construction of New BG Line Between Dhule (Borvihi) to Nardana (49km).</p> <p>Jan '24: Company has been declared as L-1 bidder for project worth INR 741 Cr by Central Railway for the construction of new BG line between Dhule to Nardana of Central Railway.</p> <p>Dec '23: Received a Letter of Award worth INR 36 Cr from NTPC</p> <p>Oct '23: Received order worth INR 997 Cr from NHAI for constructing part of the 6-Lane Greenfield Karnal Ring Road. Project is to be executed over 730 days.</p>

LT OP = Long-term operating profit; ST OP = Short-term operating profit

## 5. KPI GREEN ENERGY LIMITED NSE: KPIGREEN

(1<sup>st</sup> time covered: 1<sup>st</sup> Feb 2023)

**Recent filing:** (ORDER) KPI Green Energy has received an order of total capacity of 305MWac out of which 175MWac is awarded by Aditya Birla Renewables Subsidiary Limited and 130MWac is awarded by ABREL (RJ) Projects Limited for development of Balance of System for 305MWac solar capacity forming part of the wind-solar hybrid power project in state of Gujarat. The project is scheduled to be completed in the financial year 2025-26.

**SUMMARY:** 5y Operating Profit uptrend | 3q Operating Profit uptrend | PE 69.3x (Sector PE range 30-50) | Excellent Dec-23 results | Fund raising | Institutional entry | Promoter buying | Solar

- MCap of INR 10,396 Crore (share price = INR 1,724 / share) (as on 11<sup>th</sup> Mar '24)
- TTM PE 69.3x (as on 11<sup>th</sup> Mar '24)      Retail float = 18.2% (Dec-23)

**Company Description:** Incorporated in 2002, KPI Green develops, builds, owns, operates, and maintains solar power plants through Independent Power Producer (IPP) and as service provider to Captive Power Producer (CPP) under the brand name of 'Solarism'.

### Share price and Volume (last 1 year):



Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
KPI	418	506	492	815	830	894	823	820	1,155	1,468	1,214	1,740


(In INR Cr)	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
Sales	75	122	160	179	182	189	215	330
Op Profit	36	42	53	60	54	69	71	104
Net Profit	10	22	21	34	32	33	35	51
OPM	48%	34%	33%	34%	30%	37%	33%	31%
NPM	13%	18%	13%	19%	18%	17%	16%	16%
Promoter %	54.5%	54.7%	54.7%	54.8%	54.8%	54.8%	54.8%	53.1%

(In INR Cr)	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	TTM
Sales	-	34	59	102	230	644	917
Op Profit	-	15	27	58	109	208	298
Net Profit	-	9	6	22	43	110	150

Website: <https://www.kpigreenenergy.in/>

This page is created for information purpose. It is not a BUY/SELL recommendation.  
Please do your own due diligence before making any investment decisions.



Company Type	Evergreen	
LT OP uptrend	Yes	
ST OP uptrend	Yes	
PE <b>69.3</b> (Clean Energy: 30-50) Above sector range		
Futuristic Sector	Yes (Solar)	
HNI / Institutional / Promoter Buying	Yes	<p>Promoter Buying: (Note: 1:1 Bonus issue is Jan '23)</p> <p>Sep '23: 6k shares at INR 807/share, aggregating to INR 49L. Aug '23: 1.5k shares at INR 837/share, aggregating to INR 12L. Nov '22: 11.2k shares at INR 773/share, aggregating to INR 86L. Oct '22: 10.8k shares at INR 763/share, aggregating to INR 82L. Sep '22: 3k shares at INR 927/share, aggregating to INR 27L.</p> <p><b>In Aug '23, Designated Person sold 20k shares at INR 885/share, aggregating to INR 1.7 Cr.</b></p>
Special Situation	Yes	<p>Dec '23: BoD approved the allocation of 25L Shares to be allotted to eligible QIBs at an issue price of INR 1,183 per Equity Share, aggregating to INR 300 Cr. Several Institutions are subscribing to the QIP including Quant Mutual Fund, Societe Generale, Goldman Sachs, Morgan Stanley, BoFA Securities, Yes Bank, Bengal Finance, etc.</p> <p>Oct '23: BoD will meet on 11<sup>th</sup> Oct 2023 to consider and evaluate proposal for raising funds by preferential issue or any other mode.</p>
Future Visibility	Yes	<p>Mar '24: Received orders of 9.40 MW for executing solar power projects, under 'Captive Power Producer (CPP)' Segment.</p> <p>Feb '24: Received order of 1.5 MW for executing solar power project under 'Captive Power Producer (CPP)' Segment of the Company.</p> <p>Feb '24: Company has received order of 15 MW for executing solar power project under 'Captive Power Producer (CPP)' Segment of the Company. This project needs to be executed in financial year 2024-25.</p> <p>Jan '24: Received order of 5 MW for executing solar power project under 'Captive Power Producer (CPP)' Segment of the Company.</p> <p>Jan '24: Received new orders worth 5.60 MW for executing solar power projects under 'Captive Power Producer (CPP)' Segment of the Company, to be executed by FY25.</p> <p>Jan '24: Received order of 2 MW for executing Solar Power Project under 'Captive Power Producer' Segment, to be completed in FY25.</p> <p>Jan '24: Received new order of 3 MW for executing Solar Power Project under 'Captive Power Producer' Segment, to be completed in FY25.</p> <p>Jan '24: Company has received new order of 2.10 MW for executing Solar Power Project under 'Captive Power Producer (CPP)' Segment of the Company, to be completed in FY25.</p>

Jan '24: As per KP Group's Twitter handle, KP Group & Govt. have signed a deal for a 2.6GW+ solar/wind/hybrid power plant.

Dec '23: A wind turbine supply order for a total of 193.2 MW has been placed by KP Group to Suzlon Energy Limited. This order comprises 92 wind turbines of capacity of 2.1 MW each, to be supplied by Suzlon. Out of this order of 92 wind turbines, KPI Green Energy has awarded the order of 50 wind turbines, representing a capacity of 105 MW, KPIG Energia Private Limited has awarded the order of 41 wind turbines representing 86.1MW capacity and KP Energy Limited has awarded order of 1 wind turbine of 2.1MW, to Suzlon. The project will be developed at the Vagra-Vilayat site in Bharuch district.

Dec '23: Company has received new orders of 1.75 MW from Citizen Umbrella Manufacturers Ltd. for executing solar power projects under 'Captive Power Producer (CPP)' Segment of the Company.

Dec '23: Company received new orders of 4.40 MW for executing solar power projects, under 'Captive Power Producer (CPP)' segment of the Company, to be completed in FY25. With this, the cumulative orders of solar power projects under CPP has crossed 148+ MW.

Nov '23: Company has received new orders of 4.66 MW for executing solar power projects under 'Captive Power Producer (CPP)' Segment of the Company, scheduled to be completed in FY25.

Nov '23: Received new order of 1.60 MW for executing solar power project under CPP from Adarsh Textile, to be completed in FY24.

Nov '23: Company has been awarded a Letter of Award for a 22.26 MWp Solar Power Project by Aditya Birla Renewable Energy Limited. Project will be located in Gujarat and falls under the Company's 'Captive Power Producer (CPP)' business segment. Company also received repeat orders for 2.70 MW for executing solar power projects under CPP. These orders need to be completed in FY24.

Nov '23: KPI Green along with Advait Infratech signed a Memorandum of Understanding with the Government of Uttarakhand for development of 500 MW solar park on Captive Power Producer basis and in line with State Government's Renewable Policy to empower the state with green and sustainable energy. In line with MoU, the Government of Uttarakhand intent to provide further assistance to the parties for commencement of the project during the period of this MOU.

Nov '23: Received orders aggregating to 6.50 MW for executing solar power project from Sun Drops Energia Pvt. Ltd. under 'Captive Power Producer (CPP)' Segment. It also received new order for executing Wind-Solar Hybrid Power Project for 2.10 MW capacity comprising of 2.10 MW wind and 1 MW solar capacity from CTX Life Sciences Pvt. Ltd. under CPP. With this addition, cumulative orders of Wind-Solar Hybrid Power Project, till date has crossed 198+ MW under CPP.

Oct '23: Company has received new order for executing Wind-Solar Hybrid Power Project for 4.20 MW capacity comprising of 4.20 MW wind and 3.60 MW solar capacity from Sustainable Spinning and



Commodities Pvt. Ltd. under 'Captive Power Producer (CPP)' Segment.

Oct '23: Received new orders aggregating to 4.20 MW for executing solar power projects under 'Captive Power Producer (CPP)' Segment of the Company. Project is scheduled to be completed in FY24.

Oct '23: Company received new orders aggregating to 12.10 MW for executing solar power projects, under CPP.

Oct '23: Company received 3 orders of total capacity 13.9 MW for execution of: (i) solar power project of 4 MW capacity from Shree Parmeshwar Steel Pvt. Ltd. (ii) solar power project of 3 MW capacity from Vivan Steels Pvt. Ltd., (iii) wind-solar hybrid power project of 6.90 MW capacity comprising of 4.90 MW wind and 2 MW solar from General Polytex Pvt. Ltd., Surat. All projects need to be completed in FY24 and fall under CPP.

Sep '23: Letter of Intent for 145.20 MW Wind-Solar Hybrid Power Project (comprising 145.20 MW Wind and 50 MW Solar) in Gujarat by M/s Ayana Renewable Power Four, under CPP. This is a major step towards Company's goal of reaching 1000 MW by the year 2025.

Sep '23: Company has successfully commissioned 7.80 MW wind-solar hybrid power project for Mono Steel India Limited, Surat, under Captive Power Producer business segment of the Company.

Sep '23: KPI Green has received new order for executing solar power project of 9 MW capacity from M/s. Gujarat Polyfilms Pvt. Ltd. under CPP. The project is scheduled to be completed in FY24.

Aug '23: Company received new orders aggregating to 9.70 MW capacity for executing solar power project under CPP. Project is scheduled to be completed in FY24.

Aug '23: Entered into MoU with Mahatma Phule Renewable Energy and Infrastructure Technology Limited, a subsidiary of MPBCDC, a government undertaking of Maharashtra. This collaboration establishes a significant strategic partnership aimed at the advancement of diverse projects, particularly those in the realm of renewable energy.

Aug '23: Bagged 200MWac (240MWp) grid connected Solar Photovoltaic Power Project from Gujarat Urja Vikas Nigam Limited. Project is expected to be commissioned within 15 to 21 months.

Jul '23: A wind turbine supply order for a total of 47.6 MW has been placed by KP Group to Suzlon Energy. This order comprises 17 wind turbines to be supplied by Suzlon. Out of this order, KPI Green Energy has awarded the order of 10 wind turbines, representing a capacity of 28 MW and 7 wind turbines are ordered by KP Energy.

Jul '23: Received new orders aggregating to 7.70 MW capacity for executing solar power project under CPP.

Jun '23: Received single largest Lol for executing Wind-solar hybrid power project of 40MW (21.5MW Wind & 18.5MW Solar) from Anupam Rasayan Limited, Surat.

May '23: Received approval from the Chief Electrical Inspector (CEIG) for the 9.40MW wind-solar hybrid power project for M/s. Greenlab Diamonds LLP, Surat under CPP.

May '23: Received an order of execution of Solar Power Project of 35 MW capacity from Creative Technologies, under the CPP.

Apr '23: K.P. Group has executed joint business development agreement with Tristar Transport LLC based out of UAE for the development of eco-friendly energy solutions across multiple regions, including India, Middle East, Africa, Asia Pacific, America, & Europe.

Apr '23: Company has successfully completed charging of a total of 61.97 MW (solar and wind hybrid) capacity (both IPP and CPP). These projects are in the advance stage of commissioning.

*LT OP = Long-term operating profit; ST OP = Short-term operating profit*

## 6. VINSYS IT SERVICES INDIA LIMITED NSE: SM : VINSYS

(SME Lot Size = 500 shares) (1<sup>st</sup> time covered: 14<sup>th</sup> Sep 2023)

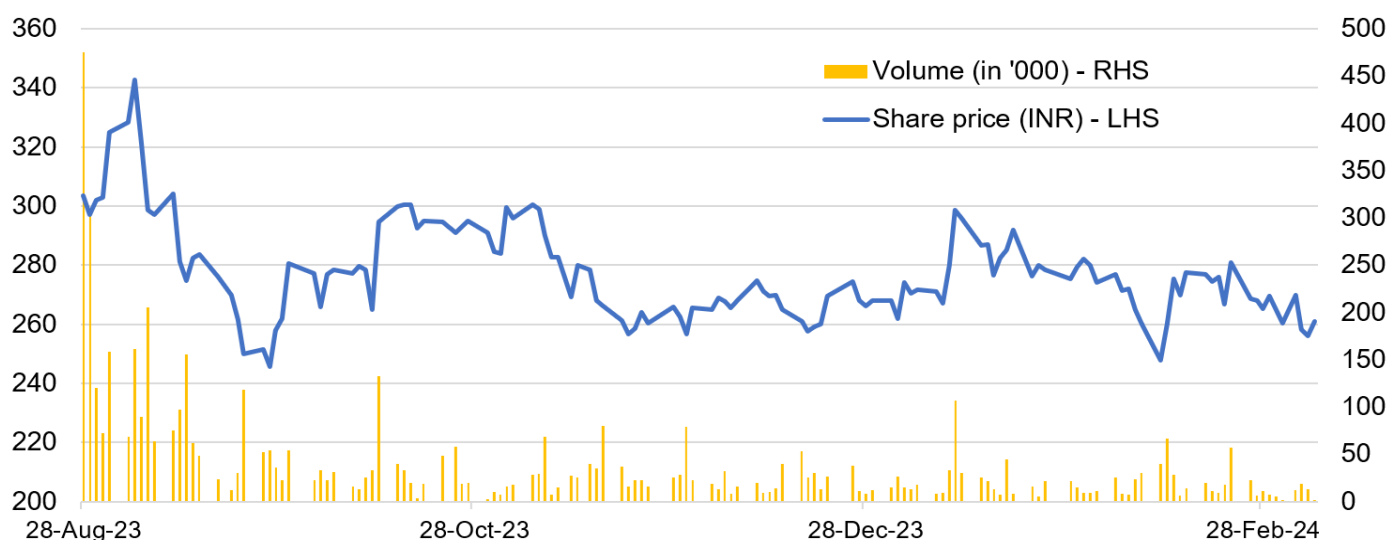
**Recent filing:** (REVENUE GUIDANCE) Vinsys IT Service has outlined its revenue projections, anticipating INR 160 Cr for FY24, INR 205 Cr for FY25, and INR 260 Cr for FY26. It aims to reach INR 1,240 Cr by FY30, which translates to a CAGR of 44% over FY23 – FY30. Company has also provided profit after tax (PAT) projections at INR 22.5 Cr for FY24, INR 31.5 Cr for FY25, and INR 44.1 Cr for FY26. PAT for FY23 stands at INR 15 Cr, while on a TTM basis it stands at INR 20 Cr.

**SUMMARY:** 3y Operating Profit uptrend | PE 21.7x (Sector PE range 30-50) | Geographical expansion | Ace Investor | New-Age IT

- MCap of INR 433 Crore (share price = INR 295/ share) (as on 11<sup>th</sup> Mar '24)
- TTM PE 21.7x (as on 11<sup>th</sup> Mar '24)      Retail float = 9.8% (Sep-23)

**Company Description:** Vinsys is a globally recognized provider of a wide array of professional services designed to meet the diverse need of organizations across the globe. Company specializes in Technical & Business Training, IT Development s& Software Solutions, Foreign Languages Services, Digital Learning, Resourcing & Recruitment and consulting.

### Share price and Volume (last 1 year):



	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
Vinsys	-	-	-	-	-	303	280	284	256	268	282	269






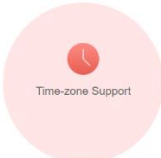

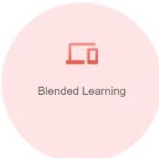
(In INR Cr)	Mar-20	Mar-21	Mar-22	Mar-23	Sep-22*	Sep-23*	TTM
Sales	-	20	32	95	34	79	140
Op Profit	-	2	3	19	5	10	24
Net Profit	-	0	-1	15	3	8	20
OPM	-	10%	9%	20%	9%	20%	17%
NPM	-	0%	-3%	16%	-3%	16%	14%

\*half-year data, rest is annual

Promoter holding as on sep-23 is 68.1%

Website: <https://www.vinsys.com/>

This page is created for information purpose. It is not a BUY/SELL recommendation.  
Please do your own due diligence before making any investment decisions.

Company Type	Evergreen	   			
LT OP uptrend	Yes				
ST OP uptrend	No				
PE <b>21.7</b> (IT: 30-50) Below sector range		   			
Futuristic Sector	Yes (New-age IT)				
HNI / Institutional / Promoter Buying	Yes	<p>As per Sep-23 shareholder filing, Minerva Ventures Fund holds 2.1% stake, NAV Capital Emerging Star Fund holds 1.1% and Nova Global Opportunities Fund holds 1.1%.</p> <p>Aug '23: Sandeep Singh bought 80k shares at INR 197/share, aggregating to INR 1.6 Cr. Zinnia Global Fund bought 1L shares at INR 218/share, aggregating to INR 2.2 Cr.</p>			
Special Situation	Yes	IPO in Aug '23			
Future Visibility	Yes	<p>Feb '24: Vinsys IT Consultancy, Dubai, Step Down Subsidiary of the Company, has received orders from National Central Cooling Company PJSC for total order size amounting to 459900 AED Dirham (INR 1 Cr).</p> <p>Nov '23: Vinsys Information Technology Services LLC, United Arab Emirate, Wholly Owned Subsidiary of the Company, has incorporated a new company in Qatar by the name Vinsys IT Services LLC.</p> <p>Oct '23: BoD finalized the term sheet in relation to the acquisition of 100% stake in Knowzies Technology Solutions (e-learning content) and Envee Information Technology (software development).</p> <p>Sep '23: Vinsys Arabia IT Company, Step-down Subsidiary of the Company has received an order from Al Amthal Financing Company for total order size amounting to 1,66,875 SAR.</p> <p>Sep '23: Company has received an order from Government of Jammu and Kashmir for system aggregator for computerization of 527 PACS worth INR 10Cr.</p> <p>Aug '23: Company has received 3 orders from Tamil Nadu State Apex Co-operative Bank Ltd, National Consulting Bureau Company W.L.L and National Consulting Bureau company W.L.L worth INR 4.6Cr, \$18.5K and \$27.8k respectively.</p>			

LT OP = Long-term operating profit; ST OP = Short-term operating profit

## 7. COSMIC CRF LIMITED BSE: 543928 (SME: Lot Size = 400 shares)

(1<sup>st</sup> time covered: 13<sup>th</sup> Nov 2023)

**Recent filing:** (ORDER) Cosmic CRF has received order worth INR 13.6 Cr from Jindal Rail Infrastructure Ltd, Eastern Railway, Hindusthan Engineering & Industries Ltd. for the supply of Cold Rolled Formed Sections for BOXNHL/BCFCM/BVCM Wagons.

**SUMMARY:** 1y Operating Profit uptrend | 2 semi-annual Operating Profit uptrend | PE 51.6x (Sector PE range 40-70) | Excellent Sep-23 results | Fund raising | Strategic acquisition | Railways

- MCap of INR 619 Crore (share price = INR 894 / share) (as on 11<sup>th</sup> Mar '24)
- TTM PE of 51.6x (as on 11<sup>th</sup> Mar '24)      Retail float = 22.7% (Sep-23)

**Company Description:** Cosmic Group is a name to reckon with in the business community in the eastern India. The group is active in various business/industries like cold rolled forming and manufacturing of other engineering items for wagon carts, electrical transmission and defense sector as well as real estate.

### Share price and Volume (last 1 year):




Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
Cosm	-	-	-	239	260	308	247	258	304	559	996	922

(In INR Cr)	Mar-20	Sep-20	Mar-21	Sep-21	Mar-22	Sep-22	Mar-23	Sep-23
Sales	-	-	-	-	-	13	108	123
Op Profit	-	-	-	-	-	1	11	12
Net Profit	-	-	-	-	-	1	5	7
OPM	-	-	-	-	-	8%	10%	10%
NPM	-	-	-	-	-	8%	5%	6%
Promoter %	-	-	-	-	-	-	-	72.5%

(In INR Cr)	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	TTM
Sales	-	-	-	-	-	121	231
Op Profit	-	-	-	-	-	12	23
Net Profit	-	-	-	-	-	6	12

Website: <https://www.cosmiccrf.com/>

Company Type	Evergreen	
LT OP uptrend	Yes	
ST OP uptrend	Yes	
PE 51.6 (Railways: 40-70) Lower end of sector range		
Futuristic Sector	Yes (Railways)	
HNI / Institutional / Promoter Buying	Yes	<p>Jan '24: BoD approved the issuance of 12.8L equity shares at INR 666 per share, aggregating to INR 85 Cr, on a Preferential Basis. Allottees include: INR 36 Cr worth to Dar's Business Finance Pvt. Ltd. (of which Ashish Kacholia is one of the Directors), INR 36 Cr worth to Everest Finance &amp; Investment, Rakesh Laroia, Manickam Ravichandran, amongst others.</p> <p>Aug '23: Santosh Industries bought 43.6k shares at INR 305/share, aggregating to INR 1.3 Cr.</p> <p>Jul '23: Saurabh Tripathi bought 40k shares at INR 202/share, aggregating to INR 80.8L. Prognosis Securities bought 42.4k shares at INR 226/share, aggregating to INR 95.8L</p>
Special Situation	Yes	Jan '24: BoD approved the issuance of 12.8L equity shares at INR 666 per share, aggregating to INR 85 Cr, on a Preferential Basis.
Future Visibility	Yes	<p>Mar '24: Company has bagged an order worth INR 11.2 Cr for supply of Cold Rolled Formed Sections for BOXNHL Wagons. The order is expected to be completed within 3 months.</p> <p>Jan '24: Research Designs and Standards Organisation (RDSO) under Ministry of Railways at Lucknow has approved and granted the license for Rehabilitation and Manufacturing cum Supply of end wall, side wall arrangement, door and other components of BOXN &amp; BOXNR Wagon and Conversion from BOXN to BOXNRM2 Wagons. The relevance of the license is that it will help in getting more orders from railways/ railways wagon manufacturing companies for these products.</p> <p>Dec '23: Committee of Creditors has approved the Resolution Plan of the Company for acquisition of N. S. Engineering Projects Private Limited under the Insolvency &amp; Bankruptcy Code. Target is in a similar line of business, engaged in the business of Manufacturing Cold Roll Forming Products, Sheet Piles, High Mast Poles and Galvanizing of Iron &amp; Steel Products and other Fabrication Works etc. However, presently, the Plant of NSEPPL is not under operation. The acquisition will help Cosmic CRF to increase its presence nationwide in the said segment and increase production capacity at a combined level. Total</p>

	consideration for the acquisition is INR 28.8 Cr, payable in cash. FY23 revenue of the Target was INR 92 Cr.
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	Oct '23: Company has bagged an order from SAIL Rites Bengal Wagon Industry Limited (a joint venture of SAIL & Rites) worth basic value of INR 21.6 Cr and gross value amounting to INR 25.5 Cr.
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	Sep '23: Company bagged an order from Hindustan Engineering & Industries Limited worth basic value of INR 17.5 Cr and gross value amounting to INR 20.6 Cr.
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*LT OP = Long-term operating profit; ST OP = Short-term operating profit*

## Others

### **KNOWLEDGE MARINE & ENGINEERING WORKS LIMITED**

(ORDER) Company has received an order worth INR 98 Cr from Inland Waterways Authority of India for Maintenance dredging of Farakka-Kahalgaon (146 KM) stretch of River Ganga, to be completed over 3y.

- MCap of INR 1,636 Cr (share price = INR 1,515 /share); TTM PE 34.2x (as on 11<sup>th</sup> Mar '24)

Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
Knowle	901	1,102	1,109	1,147	1,124	1,724	1,508	1,351	1,410	1,497	1,597	1,557

### **ORIANA POWER LIMITED**

(ORDER) Company has received a new order worth INR 18.7 Cr for a 6.7 MWp solar power plant under the EPC segment, to be completed in FY25.

- MCap of INR 1,467 Cr (share price = INR 765 /share); TTM PE 127x (as on 11<sup>th</sup> Mar '24)

Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
Oriana	-	-	-	-	-	357	339	335	362	470	661	793

### **GRAVITA INDIA LIMITED**

(EMPANELMENT) Company's "Pure Lead" from its Mundra, Gujarat plant meets MCX purity standards and is approved for delivery in MCX lead futures contracts. Additionally, Pure Lead from the Chittoor and Phagi plants of the Company are already approved as MCX deliverable products.

- MCap of INR 5,856 Cr (share price = INR 848 /share); TTM PE 24.7x (as on 11<sup>th</sup> Mar '24)

Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
gravita	485	508	615	607	672	782	910	995	1119	1096	932	953

### **DRONEACHARYA AERIAL INNOVATIONS LIMITED**

(ORDER) Company has won the First Person View (FPV) drone pilot training contract by the Ministry of Defence, Department of Military Affairs, Government of India.

The training program, spanning an extensive duration of 15 days, will cover a comprehensive curriculum including theory sessions on the latest rules and regulations issued by the Directorate General of Civil Aviation (DGCA), emergency protocols, simulator training to enhance drone flying skills in simulated environments, and practical on-ground drone flying exercises. Upon completion of the training, each candidate will undergo verbal, written, and practical examinations and will be awarded a completion certificate.

- MCap of INR 366 Cr (share price = INR 152 /share); TTM PE 52.2x (as on 11<sup>th</sup> Mar '24)

Price	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
Drone	123	131	135	172	145	158	178	188	184	192	190	192



# IPO

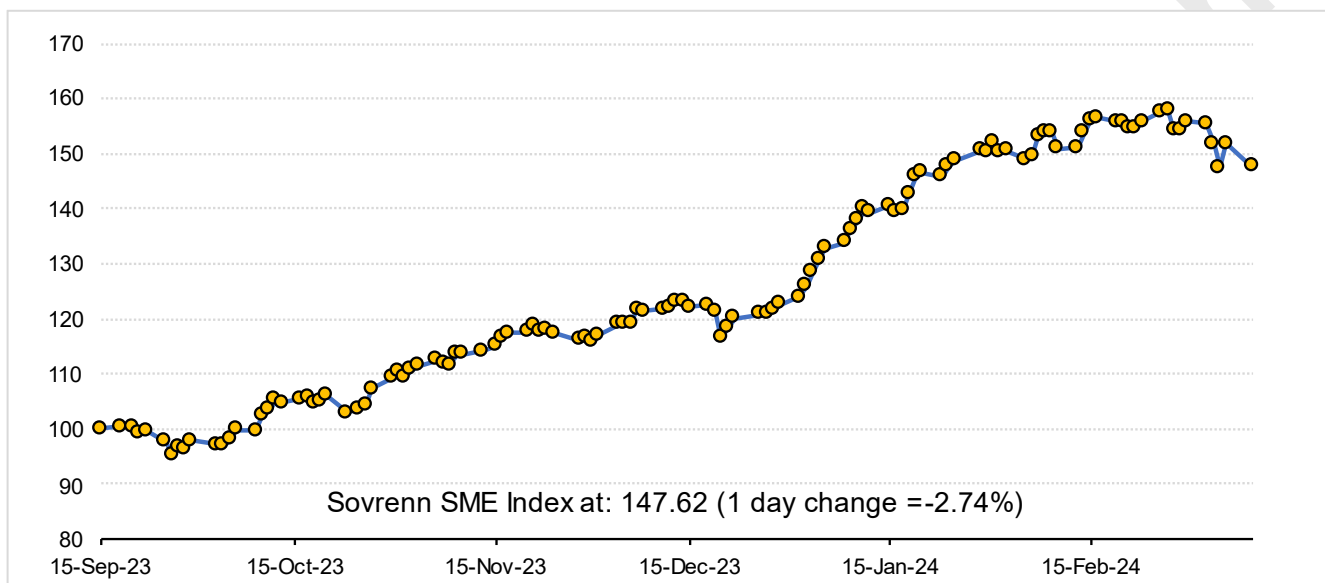
Company	SME / Mainboard	Status	Open	Close	Listing	GMP	Subs (x)
AVP Infracon	SME	Upcoming	13-Mar-24	15-Mar-24	20-Mar-24	47%	NA
Enfuse Solutions	SME	Upcoming	15-Mar-24	19-Mar-24	22-Mar-24	73%	NA
KP Green Engineering	SME	Upcoming	15-Mar-24	19-Mar-24	22-Mar-24	69%	NA
Krystal Integrated Services	Mainboard	Upcoming	14-Mar-24	18-Mar-24	21-Mar-24	0%	NA
Popular Vehicles	Mainboard	Upcoming	12-Mar-24	14-Mar-24	19-Mar-24	9%	NA
Royal Sense	SME	Upcoming	12-Mar-24	14-Mar-24	19-Mar-24	0%	NA
Signoria Creation	SME	Upcoming	12-Mar-24	14-Mar-24	19-Mar-24	185%	NA
Pratham EPC Projects	SME	Open	11-Mar-24	13-Mar-24	18-Mar-24	120%	7
Pune E-Stock Broking	SME	Open	7-Mar-24	12-Mar-24	15-Mar-24	120%	47
Koura Fine Diamond	SME	Close	6-Mar-24	11-Mar-24	14-Mar-24	129%	696
Gopal Snacks	Mainboard	Close	6-Mar-24	11-Mar-24	14-Mar-24	3%	9
Shree Karni Fabcom	SME	Close	6-Mar-24	11-Mar-24	14-Mar-24	112%	286
JG Chemicals	Mainboard	Close	5-Mar-24	7-Mar-24	13-Mar-24	14%	29
Sona Machinery	SME	Close	5-Mar-24	7-Mar-24	13-Mar-24	70%	274
V R Infraspace	SME	Close	4-Mar-24	6-Mar-24	12-Mar-24	14%	93
R K Swamy	Mainboard	Close	4-Mar-24	6-Mar-24	12-Mar-24	0%	26
Bharat Highways Invlt	Mainboard	Close	28-Feb-24	1-Mar-24	12-Mar-24	2%	7

Company	Sector	Revenue growth (YoY)	Profit growth (YoY)	Issue PE
AVP Infracon	Infra and Civil works	10%	22%	14x
Enfuse Solutions	Technology	15%	22%	26x
KP Green Engineering	Steel structure mfg	81%	82%	41x
Krystal Integrated Services	Facilities Management	28%	7%	25x
Popular Vehicles	Auto Dealership	16%	25%	29x
Royal Sense	Medical equipment supplier	13x	15x	55x
Signoria Creation	Apparel	-35%	-32%	15x
Pratham EPC Projects	Integrated EPC to oil & gas	39%	37%	15x
Pune E-Stock Broking	Broking	13%	14%	13x
Koura Fine Diamond	Gems & Jewellery	2.2x	2.5x	84x
Gopal Snacks	FMCG	-3%	-1%	45x
Shree Karni Fabcom	Fabrics	-10%	2.2x	NA
JG Chemicals	Chemicals	-18%	-57%	26x
Sona Machinery	Capital Goods	-20%	-42%	31x
V R Infraspace	Real Estate	-22%	-32%	34x
R K Swamy	Consulting / Data Analytics	-5%	-49%	62x
Bharat Highways Invlt	Infrastructure Trust	-49%	-62%	7x

Note: GMP keeps updating till listing on exchange. Subscription (x) keeps updating till Issue is Open. Revenue and Profit growth is calculated after annualizing last period growth.

## Sovrenn SME Index: **-2.74%**

Sovrenn SME Index was down 2.74% today. Please note that the constituents of the Index are private. Also, the Index is only an indication of the movement of the broader SME market and not available for replication or commercialization in any form. Sovrenn has the right to make changes to Index constituents or change weightages of the constituents as per its own discretion.



# Sovrenn Macro

## India-EFTA Free Trade Agreement: A Transformative Accord

In a historic stride towards global economic integration, India, and the European Free Trade Association (EFTA) solidified a transformative Free Trade Agreement on March 10, 2024.

Strategic Duty Reductions: Unleashing Trade Potential - EFTA's commitment to eliminate duties on Indian rice, except those for animal consumption, is met with a reciprocal move by India, gradually reducing duties on Swiss chocolates and watches over a seven-year horizon. This strategic approach aims to foster trade potential and create a more dynamic economic exchange.

Investment and Job Commitments: A \$100 Billion Pledge - The cornerstone of this accord lies in EFTA's substantial pledge of \$100 billion to India, signalling a considerable impetus for the Indian economic landscape. This commitment goes hand in hand with a targeted goal to create one million jobs over the next 15 years, providing a significant boost to employment opportunities and economic growth.

Market Access and Tariff Dynamics: A Balanced Approach - EFTA's agreement to grant 92.2% of tariff lines to India ensures a remarkable 100% market access for non-agricultural products. Simultaneously, India reciprocates by opening 82.7% of its tariff lines, showcasing a balanced and reciprocal approach to trade dynamics.

Sectorial Dynamics and Inclusive Services: A Nuanced Approach - The agreement demonstrates a nuanced approach by resolving issues in sensitive sectors such as pharmaceuticals, medical devices, and processed food. Additionally, the inclusion of Ayush services expands collaboration beyond traditional trade, reflecting a commitment to holistic well-being.

Signatories and Political Recognition: A Watershed Moment - The Trade and Economic Partnership Agreement (TEPA) was formally signed by Commerce Minister Piyush Goyal and counterparts from Switzerland, Iceland, Liechtenstein, and Norway. Prime Minister Narendra Modi hailed the occasion as a "watershed moment," emphasizing the political recognition of the accord's significance.

Broader Context: Ongoing Negotiations and Historical Significance - TEPA marks the third major trade deal initiated by the Modi government since 2022. As India continues negotiations with the European Union, the UK, and other nations, the historical significance of TEPA in shaping global economic alliances is underscored.

Insights and Perspectives: A Modern and Ambitious Trade Agreement - Commerce Minister Goyal underscores TEPA's transformative impact, emphasizing its role in bolstering the Make in India campaign, job creation, and enhanced market access. Norway's Minister of Trade adds his perspective, applauding the historic nature of the agreement and its potential to eliminate high tariff barriers.

Looking Ahead: A Dynamic Partnership Unveiled - As TEPA unlocks economic potential, it strategically positions India in the global trade landscape. Symbolizing a commitment to mutual benefit, it not only redefines economic ties but also lays the groundwork for a robust and dynamic partnership between India and EFTA, fostering sustained growth and collaboration.

## Annexure

### Sector specific PE classification:

Sl. No.	Sector	PE range
1	Information Technology	30 - 50
2	Pharma	20 - 30
3	Commodity Trading/Metal/ Paper	5 - 15
4	Consumer Retail/ FMCG	30 - 100
5	Consumer Discretionary	30 - 70
6	Gems and Jewellery	30 - 70
7	Capital Goods - Electrical Equipment	30 - 60
8	Capital Goods - Non Electrical Equipments	30 - 60
9	Industrial Products	30 - 60
10	Wires and Cables	30 - 60
11	Infrastructure	8 - 25
12	Telecom / Solar / Power Infra	30 - 50
13	Realty	30 - 40
14	Building Material	30 - 60
15	NBFCs	20 - 40
16	Banking	10 - 20
17	Financial Services	20 - 50
18	Microfinance	10 - 20
19	Brokerage	20 - 40
20	Power generation	20 - 30
21	Electric Vehicles	30 - 90
22	Automobile Manufacturing	30 - 50
23	Automobile Ancillaries	30 - 50
24	Railways	40 - 70
25	Clean Energy	30 - 50
26	Hydro Engineering	30 - 50
27	Smart Meter	30 - 70
28	Recycling	30 - 50
29	Waste Management	25 - 50
30	Healthcare - Hospitals/ Diagnostics	40 - 80
31	Speciality Chemicals	30 - 50
32	Commodity Chemicals	10 - 40
33	FMCG	30 - 70
34	Packaging	20 - 50
35	Defence	50 - 100
36	Drone	70 - 120
37	Contract Manufacturing	40 - 100
38	EMS	50 - 100
39	Logistics	10 - 40
40	Travel Services	30 - 60
41	HR Services	30 - 50
42	Tech Platform	50 - 100
43	Steel products	10 - 50
44	EPC	20 - 50
45	Stationery	20 - 40
46	Education	15 - 40
47	Agro-processing	15 - 30
48	Agri products	30 - 50
49	Alcoholic beverages	30 - 70
50	Event management	25 - 50
51	Entertainment	20 - 40
52	VFX	30 - 60
53	Biofuels	30 - 60

**Retail float calculation:**

Shareholding percent for resident individuals holding nominal share capital up to INR 2L.

**Special Situation:**

Special Situation refers to any form of capital raise by the Company – Preferential issuance or allotment of equity shares, Preferential issuance or allotment of equity warrants, Rights issuance, recently conducted IPO / FPO or issuance of any debt security like NCDs, commercial papers, etc.

**Future Visibility:**

Future Visibility refers to a piece of information / event that positively impacts future revenues. Examples: a large order win by the company, partnership / acquisition, new factory setup, expansion in existing factory, new stores, launch of a new brand, etc.

**Futuristic Sector:**

Futuristic Sector refers to those sectors where high growth is expected. Examples: Green Energy (solar, wind, etc.), Electric Vehicle, Railways (through railways modernization), Defence (through increasing self-reliance), New-Age IT (Cloud, AI, ML, big data), 5G, Electrification, etc.